# PRICE EDWARDS

## OKLAHOMA CITY 2019 Year End Retail Market Summary



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# OKLAHOMA CITY 2019 Year End Retail Market Summary

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### THE RETAIL MARKET

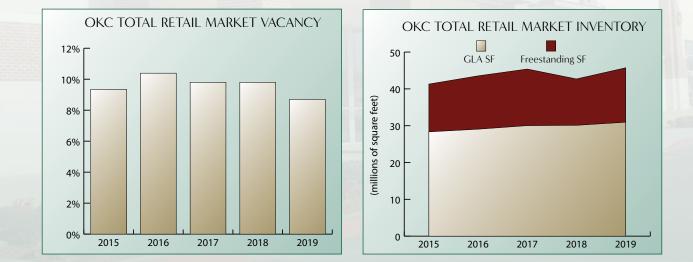
Retail has been nothing if not exciting over the last five years as the industry has undergone significant transformation. What has often been lost in this process has been that the industry is in pretty good shape. National retail vacancy is around 4.7 percent (CoStar) or 6.1 percent (Cushman) depending on the source and has been relatively stable despite the well-publicized closings (and, obviously) the not so well publicized openings. Per the National Retail Federation, retail sales have grown an average of 4 percent per year since 2010. Locally, our survey bears out the same trends albeit at a slightly higher vacancy. The market ended the year with an 8.7 percent vacancy, an improvement from 9.8 percent a year ago as some of our big box vacancies have been filled and some new pre-leased space has been added to the market.

This retail transformation and change will continue but there is some clarity on the direction of the market which should help both retailers and retail real estate. We might as well start with internet sales which now account for around 10 percent of all sales; growth is still double digits but the rate of growth has slowed. The more exciting news is the dynamics between digital sales and physical stores. Retailers continue to figure out the right mix of internet sales, store size, distribution, etc. Nine of the top ten internet retailers now have physical stores which they've learned help their sales. This optimization will continue to be refined.

Our favorite trend in retail right now is a return to best practices – focusing on customer service, store layout and in-store marketing; supply-chain and inventory management. One of the positives of the disruption of the past few years has been the swing of power back to the consumer. This is part of the experiential model you hear so much about, making the shopping experience meaningful to the consumer. Another industry focus has been discounters and value-oriented retailers. Discounters



have performed well over the last ten years and these retailers are driving much of the current sales growth. This has been fueled by both changing demographics and shopping patterns of younger shoppers in particular. Fitness, health and non-traditional uses are seeing an increased presence in retail as well. Health and healthcare is becoming more retail, driven by both a desire to be more healthy and rising healthcare costs. This includes a wide-variety of fitness



and fitness classes as well as urgent care facilities, cosmetic procedures, and clinic and healthcare providers. Healthcare accounts for around 25 percent of household expenses and it is only going up.

While overall industry occupancy remains strong, its never been more true that premium locations are in demand, especially for category leaders. Main & main centers, class A malls, top 20 percent locations are at a premium and it's reflected in low occupancies and rent. Part of this has been due to the perceived safety in this time of change. The most exciting ideas in retail, both for the consumer and retailers, is coming in the form of technology. Examples abound, from Amazon's high-tech, highly automated warehouses, to in-store robots that clean floors and scan shelves. Biometric cameras can track and identify shoppers in stores to tailor a shopping experience to the person, combined with the field of artificial intelligence and virtual reality applications. These will lead to some amazing innovations in retailing over the next several years.

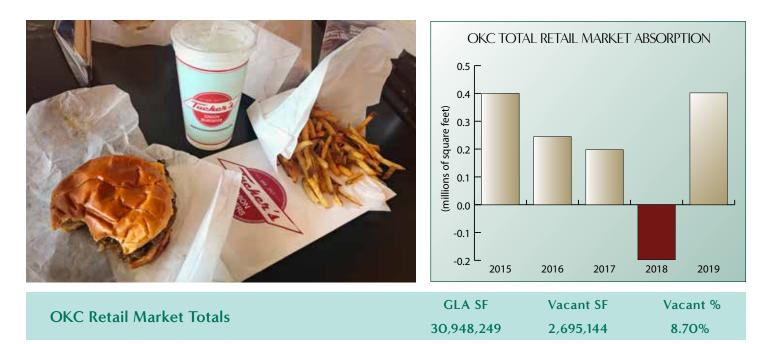
All these trends are playing out in

Oklahoma City retail as well; but, some local factors influence what we are seeing. Chief among them are the effects of the current energy downturn on the economy in general and disposable income in particular. The fact that Oklahoma City lacks the density of many other markets changes the nature of our market for retailers (although we all know we'll drive further than the average shopper). And, no breaking news here, Oklahoma's incomes are lower than much of the rest of the country. Therefore, we see even more emphasis on value-oriented retailers. It is harder to convince high-end retailers to locate here. It is more difficult to get big projects off the ground; Oak, the next phase of Chisholm Creek, the Cotton Mill site - all are working on preleasing and these local factors add a degree of difficulty.

The current environment makes it more challenging at the other end of the spectrum as well - for local mom and pop retailers to identify locations and weather economic swings. Despite these headwinds, as noted, market vacancy has improved, owing much of the improvement to discounters like Ollie's & At Home, as well as fitness users like Vasa & Urban Air. The explosion of marijuana dispensaries has clearly also played a role in maintaining and improving retail occupancies. Economic concerns, particularly related to energy, are the main concern for 2020 and the reason that our outlook is for a stable but unremarkable retail performance in the upcoming year.

### Survey Footnote:

Our survey tracks 30.9 million square feet in 269 buildings of over 25,000 square feet and 15.9 million square feet of stand-alone buildings for a total market of 46.8 million square feet. There continues to be a significant number of smaller strip centers in the market (under 25,000 s.f. in size). We estimate there are close to 11 million square feet of these properties in the market.





# OKLAHOMA CITY QUICK HITS

# A record 189.6 million u.s.

consumers shopped (combined, in stores and online) from Thanksgiving Day through Cyber Monday this year, up 14% over last years 165.8 million, according to a report by National Retail Federation and Prosper Insights & Analytics

- Marianne Wilson, Chain Store Age

# **Trends in Pop-Ups**

- Digital Natives going brick-and-mortar
- An explosion of local entrepreneurism
- The rise of upstart brands
- A new launching pad for global retailers
- The creative use of retail space by nonretail users
- A renewed relationship between retail and hospitality
- A return of showmanship to the retail arena
- The convergence of art and commerce
- The reinvention of established concepts via experience
- The embrace of social over isolated digital connection and the physical manifestation of consumer preference for experience over commodity.

- Cushman & Wakefield, Pop-Up-Palooza

Shoppers spent an average of \$361.90 on holiday items over the five-day period, up 16% from \$313.29 during the same period last year

Marianne Wilson, Chain Store Age.

ctured: OKC Holiday Pop Up Shops - Photo by Lindsey Torres Photograph



# The 10 E-Commerce trends that will define 2020, as predicted by Absolutnet are:

- 1. Amazon stops being unstoppable: Cracks are starting to appear in the e-commerce conglomerate's previously impenetrable armor.
- 2. Malls begin their comeback: Out with the tired parkand-shop formula, in with the modern interaction and experience-based destination.
- 3. Our in-store behavior will be linked to our online data: Facial recognition and device tracking transform in-store visits into valuable data as retailers get closer to true omnichannel.
- **4.** The shipping wars begin: Fast & free shipping will be an option for every retailer.
- 5. Consumers begin selling their own privacy and data: The rise of "Privacy by Design" plus consumers choosing which brands can access their information.
- 6. China's rising digital influence: The world leader in digital commerce will unleash its shoppers and technologies on the world.
- 7. The year of distribution centers: Fulfillment, order management and logistics are the new battleground for the digital consumer
- 8. Reaching peak ads: Brands and retailers start looking beyond the Google/Facebook duopoly
- **9.** In-fridge, in-car and in-house delivery: Retailers take delivery into people's vehicles, households, and appliances.
- **10. Hello, interactive email:** The inbox is the new browser.

- Dan Berthiaume, Chain Store Age

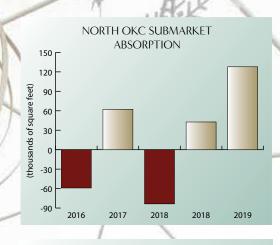
According to the American Customer Satisfaction Index (ACSI), which found that customer satisfaction in the third quarter dropped — for the fourth consecutive quarter — 0.9% to a score of 75.7 (on a scale of 0 to 100).

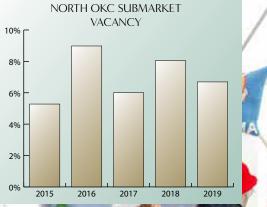
- Marianne Wilson, Chain Store Age

### 2019 Year and Oklahoma City Retail Market Summary NORTH SUBMARKET

The North Oklahoma City submarket has seen improvement with some big box vacancy being filled, notably the former Toys R Us & Hobby Lobby with At Home. Costco opened its inaugural location at Western & Memorial. And, Chisholm Creek continues to add to South Pointe with additional restaurants and micro-retail. REI & 5 Below back-filled the former Belle Isle Babies' space. Of the 7.2 million square feet of space in the submarket, nearly half is along the Memorial Road corridor.

The area around Penn Square Mall, Oklahoma's leading mall, is even more highly desired among retailers, but there is limited availability of land for development. Washington Prime has added restaurant and small shop space between Nichols Hills Plaza and Whole Foods. Ryan McNeal continues to work on the ambitious Oak mixeduse project on the southwest corner of Northwest Highway and Pennsylvania. Flix will open shortly at Half, the American Fidelity development on Broadway Extension. Overall interest in both the Memorial Corridor and the Penn Square Mall area remains strong and a number of national tenants are actively evaluating locations in the area.





Pictured: OKC Holiday Pop Up Shops - Photo by Lindsey Torres Photography

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North	Built/Updated	Leasing Agent	Total Space	Available Space	Vacant	Rate 1	Rate 2	Anchor Tenants
50 Penn Place NW 50th St & N Pennsylvania Ave	1973/2000	Khoury Real Estate Chad Khoury	86,802	32,609	37.57%	\$15.00	\$15.00	Full Circle Books Belle Isle Brewery
6900 Place 6900 N May Ave	1981/1992	CBRE/OKLA Stuart Graham/Kendra Roberts	49,502	11,958	24.16%	\$10.00	\$12.00	Ted's Cafe Escondido Four Star Fitness
Belle Isle Station NW Expressway & N Classen Blvd	2000	CBRE/OKLA Mark Inman/Stuart Graham	433,333	18,993	4.38%	\$20.00	\$28.00	Walmart Supercenter Old Navy, Nordstrom Rack
Britton Plaza Shopping Center 2648 W Britton Rd	1975	Gerald Gamble Co. Gerald Gamble	27,340	2,550	9.33%	\$12.00	\$12.00	Johnnie's Charcoal Broiler A to Z Factory Outlet
Britton Square N May Ave & NW Britton Rd	1983	Rally Group Tommy Garrison	27,326	5,280	19.32%	\$9.00	\$12.00	A-1 Pet Emporium The Smoking Boar
Camelot Square NW 122nd St & N Pennsylvania Ave	1984	Blanton Property Company Jeff Bolding	107,799	4,463	4.14%	\$0.00	\$0.00	Cox Communications Casa Perico's
Casady Square W Britton Rd & N Pennsylvania Ave		Interwest Realty George Huffman	141,140	23,034	16.32%	\$9.00	\$14.00	CVS Pharmacy, Walgreens
Centennial Plaza 5801 N May Ave	1993	CBRE/OKLA Mark Inman	233,794	51,850	22.18%	\$12.00	\$16.00	Best Buy Home Depot
Charter At May 9494 N May Ave	1963/1996	Price Edwards & Company George Williams/Ev Ernst/Jacob Simon	90,474	39,873	44.07%	\$14.00	\$16.00	Interior Fabrics, Tuesday Morning Bank of America
Chisholm Creek Memorial & Pawnee Drive	2016	Medallion Group Whitney Rainbolt	222,352	1,700	0.76%	\$37.00	\$30.00	Top Golf, I-Fly Cabela's
Classen Curve 5820 NW Grand Blvd	2008	Blanton Property Company Tom Blanton	123,629	2,750	2.22%	\$0.00	\$0.00	Republic, Sur La Table, Warby Parker Red Covote, Iululemon
Collonade Shopping Center 9600 N May Avenue	1984	Brady Properties Ali Ghaniabadi	59,000	4,300	7.29%	\$10.00	\$12.00	Lindsey Medical Caffe' Pranzo
Colonial Plaza 9225 N May Ave	2003	Eric Roberts Eric Roberts	141,456	0	O%	\$18.00	\$8.00	Homeland, The Garage Cato
Country Club Corner 6410 N May Ave	1959/1985	JAH Realty Elise Lopez	53,481	1,050	1.96%	\$16.00	\$25.00	Sprouts Half Price Books
Country Club Village 2800 W Country Club Dr	1970/2003	CBRE/OKLA Susan Davis Jordan/Kelsey Gilbert	30,846	0	O%	\$20.50	\$16.00	Beau's Wine Bin Edward Jones
Cross Rock Shops 3521-3561 W Memoral Rd	2001	Medallion Group Whitney Rainbolt	24,578	0	0%	\$19.00	\$20.00	ME/CU Credit Union McAlister's Deli
Fenwick Plaza 16524 N Pennsylvania Ave	2009/2015	Westbrook Properties Gretchen Bybee	41,804	1,100	2.63%	\$10.74	\$20.64	Allstate Fenwick Liquor
French Market Mall 2836 NW 63rd St	1985	CBRE/OKLA Mark Inman	244,724	9,585	3.92%	\$8.00	\$25.00	Bed Bath & Beyond Staples, Petco

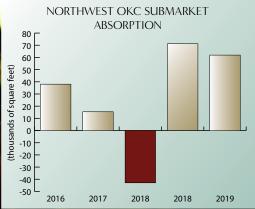
## 2019 Year End Oklahoma City Retail Market Summary NORTH SUBMARKET

North	Built/Updated	Leasing Agent	Total Space	Available Space	Vacant	Rate 1	Rate 2	Anchor Tenants
Gold's Gym Center 2301 W. Memorial	1982/2008	CBRE/OKLA Kendra Roberts	66,662	2,746	4.12%	\$17.00	\$22.00	ATT Flagship Store Gold's Gym, Chuck E Cheese
Golden Court	2010	CBRE/OKLA	26,000	2,750	10.58%	\$12.00	\$16.00	T-Mobile
1121 NW 23rd St Highland Park Shopping Center	2009	CBRE/OKLA	42,428	5,400	12.73%	\$20.00	\$20.00	Rent-A-Center Louie's, Upper Crust Pizza
W 178th St & N Western Ave Lakehurst Plaza	1978/1990	Stuart Graham/Mark Inman Graystone Properties	32,637	0	0%	\$11.00	\$13.50	The Sushi Bar Gulfport Fish Market
8025 N May Ave Lakeside Shops	1964/2011	David Rush Pippin Properties	68,179	13,413	19.67%	\$10.00	\$16.50	Movement Innovations Dance Firestone/Bridgestone
7500 N May Ave		Phil Pippin						Freddy's Frozen Custard
Lakewood Shopping Center 6901 N May Ave	1980/2015	Oxford Group Gabby Villareal	64,937	2,434	3.75%	\$10.00	\$12.00	Natural Grocers
Mathis Brothers Village 3400 W Memorial Rd	2016	Owner Managed	80,000	0	0%	\$0.00	\$0.00	Mathis Brothers Sleep Center Ashley Furniture
Mayfair Place 2900 NW 63rd St	1978	Price Edwards & Company	95,000	7,091	7.46%	\$12.00	\$15.00	Akin's, Chick Fil-a PetsMart, Big Lots
Memorial Square	2006	CBRE/OKLA	225,000	4,881	2.17%	\$23.00	\$26.50	Super Target, Marshalls
13730 N Pennsylvania Midland Center	1961	Mark Inman/Stuart Graham Price Edwards & Company	54,272	3,503	6.45%	\$0.00	\$0.00	DSW, Golf Galaxy Conn's
NW Expressway & Independence	1501	Ev Ernst/George Williams/Girma Moaning	57,272	3,303	0.4570	\$0.00	\$0.00	Panera Bread
Nichols Hills Plaza 6501 Avondale Dr	1963	Blanton Property Company Tom Blanton	144,672	2,500	1.73%	\$0.00	\$0.00	CK & Company, Trader Joes Starbucks, Balliet's
North Penn Plaza 5601 N Pennsylvania Ave	1970/71	Owner Managed	32,000	0	0%	\$20.00	\$20.00	Bank of The West
Penn Square Mall	1960/1988	Simon Property Group	1,080,000	32,000	2.96%	\$0.00	\$0.00	Apple, Dillards
1901 NW Expressway Penn-Hefner Plaza	1973/1977	Robert Alexander Triple M Properties, LLC	69,392	0	0%	\$14.00	\$14.00	Macy's Beauty World
2121 W Hefner Rd Plaza at Quail Springs	2005	JAH Realty	144,723	7,100	4.91%	\$14.00	\$0.00	Dollar Tree
2221 NW 138th St		Elise Lopez						At Home Dollar Tree, Planet Fitness
Quail Plaza 10950 N May Ave	1965/1991	Morris Enterprises Kevyn Colburn	194,510	18,954	9.74%	\$12.00	\$17.00	,
Quail Springs Mall W Memorial Rd & N Pennsylvania Ave	1980/1999	Brookfield Properties Tyler Cassell/Chris Milkie	1,150,627	48,000	4.17%	\$0.00	\$0.00	Dillard's, Llfetime Fitness Von Maur
Quail Springs MarketPlace W Memorial Rd & N Pennsylvania	1998	CBRE/OKLA Mark Inman	410,613	13,828	3.37%	\$15.00	\$30.00	Old Navy, Michaels
Quail Springs Village	1983	JAH Realty	26,350	1,400	5.31%	\$30.00	\$20.00	Pier 1 Imports, Cowboy Chicken
13801 N Pennsylvania Ave Quail Village	2007	Elise Lopez Caliber Property Group	49,845	1,260	2.53%	\$20.00	\$20.00	Once Upon A Child Cafe 7, Lush
14101 N May Ave Shoppes At Northpark	1971/1981	Robin O'Grady Morris Enterprises	202,106	41,131	20.35%	\$13.74	\$16.79	Coolgreens B.C. Clark
12100 N May Ave		Kevyn Colburn						Norwalk Furniture
Shoppes at Quail Springs 13601 N May Avenue	2016	Price Edwards & Company George Williams	73,000	6,272	8.59%	\$28.00	\$25.00	Salons by JC Salata Salad
Shoppes at the Veranda	2006	Irish Realty	29,712	6,200	20.87%	\$0.00	\$0.00	Perfect Tan
150th St & N Western Ave Shops @ Quail Springs	2012	Shannon Foreman Blanton Property Company	90,856	1,595	1.76%	\$0.00	\$0.00	All Fur Paws Dick's Sporting Goods
NW 146th & Pennsylvania Shops At North Penn	2017	Tom Blanton CBRE/OKLA	33,750	10,200	30.22%	\$24.00	\$24.00	Hollie's, Neighborhood Jam
NW/C 150th & N Pennsylvania		Stuart Graham/Mark Inman			14.000%			Ted's Cafe Escondido
Spring Creek North 12200 N May Ave	1981	JAH Realty Elise Lopez	89,006	13,262	14.90%	\$14.00	\$12.00	CVS Pharmacy, Sally Beauty Family Dollar
Ten-OI West Retail Center	2018	Newmark Grubb Levy Strange Beffort	43,444	8,177	18.82%	\$28.00	\$28.00	Smoothie King, Club Champion
1001 W Memorial Rd		Jay Cohlmia/Danny Ojeda/Michael Rapella						Jimmy John's
The Rise 511 NW 23rd St	1920/2014	Land Run Commercial Troy Humphrey/Anna Russell	40,407	1,274	3.15%	\$22.00	\$18.00	Anytime Fitness Cox Cable, Interior Gilt
The Shoppes at North Pointe	2002	Price Edwards & Company	37,684	8,229	21.84%	\$22.00	\$22.00	Jimmy's Egg
W Memorial Rd & N May Ave The Triangle @ Classen Curve	2009	George Williams Blanton Property Company	66,862	0	0%	\$0.00	\$0.00	City National Bank Whole Foods, West Elm
6001 N Western Town & Country Village Shopping	1982/1992	Tom Blanton Brady Properties	42 401	960	2 210/	\$14.00	\$14.00	Anthropologie Badavoods
Center 12325 N May Ave	1902/1992	Brady Properties Ali Ghaniabadi	43,491	900	2.21%	\$14.00	\$14.00	Backwoods Subway, At the Beach
Village at Quail Springs	2004	CBRE/OKLA	100,404	0	0%	\$14.00	\$14.00	Best Buy
2201 W Memorial Rd Village Park South	1972/2016	Mark Inman/Stuart Graham NAI Sullivan Group	42,573	1,625	3.82%	\$10.00	\$12.00	Hobby Lobby Cashland
10405 N May Ave		David Hartnack/SamSwanson/Nathan Wilson						Farmers Insurance
Village Plaza 1501 - 1529 W Britton Rd	1964/1989	Price Edwards & Company George Williams	47,580	2,600	5.46%	\$8.00	\$8.00	Westlake Ace Hardware Dollar General
Wilshire Village W Wilshire Blvd & N Western Ave	1986	Scott Samara, M.D.	27,000	0	0%	\$11.00	\$12.00	Sherwin Williams Makeup Bar, The Oil Tree
North Totals			7,165,102	479,880	6.70%			

# 2019 Year End Oklahoma City Retail Market Summary NORTHWEST SUBMARKET

The Northwest submarket improved its performance, moving to 12.4 vacancy at year-end. While the area has seen little new development, some long-vacant space has been leased such as the new Ollie's at Council Crossing. It is one of the more mature submarkets in the city. For many retailers, this market is their second or third choice. This is reflective of the area demographics and the distressed condition of some of these properties: the northwest submarket is characterized by established neighborhoods with limited population growth and relatively unchanged demographics. Like much of the retail product in Oklahoma City, a significant amount of the submarket vacancy is in older centers.





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Northwest	Built/Updated	Leasing Agent	Total Space	Available Space	Vacant	Rate 1	Rate 2	Anchor Tenants
2016 NW 39th St	1973	Price Edwards & Company	33,408	9,920	29.69%	\$8.00	\$8.00	Goodwill
2016 NW 39th St		George Williams						
3625 Center	1992	Coldwell Banker Commercial	55,646	10,000	17.97%	\$15.00	\$15.00	Gold's Gym
3617 - 3651 NW Expressway		Cris Diffee Pitcock/Anthony Villasenor						Affordable Dentures
Brixton Square	1985	Creek Commercial Realty, LLC	122,042	26,467	21.69%	\$8.00	\$16.00	Panera Bread, T-Mobile
7101 NW Expressway		Ethan Slavin						Subway, Clearsight Center
Cornerstone Plaza	1958/2007	Price Edwards & Company	65,285	4,550	6.97%	\$8.00	\$10.00	Family Dollar, City Bites
NW 39th St & N MacArthur Blvd		George Williams						
Council Crossing	1986/2003	JAH Realty	141,700	33,813	23.86%	\$12.50	\$3.75	Ollie's Bargain Outlet
8101 NW Expressway		Elise Lopez						Goodwill
Courtyard Plaza	1984	CBRE/OKLA	38,998	10,681	27.39%	\$12.00	\$16.00	Billy Sims BBQ
6401 NW Expressway		Stuart Graham/Mark Inman						Gentle Dental
Lakeshore Shopping Center	2002	Oxford Group	139,447	0	O%	\$0.00	\$0.00	Academy Sporting Goods
4200 NW Expressway		Gaby Villarreal						Planet Fitness, Dollar Tree
Lakeshore Shops	1998	Charles Shadid	30,000	0	0%	\$5.00	\$8.00	Freedom Pawn
7930 N MacArthur Blvd		Charles Shadid						Al's Bicycles

## 2019 Year End Oklahoma City Retail Market Summary NORTHWEST SUBMARKET

				Available				
Northwest	Built/Updated	Leasing Agent	Total Space	Space	Vacant	Rate 1	Rate 2	Anchor Tenants
MacArthur Shops	1983	Price Edwards & Company	23,645	3,650	15.44%	\$9.00	\$9.00	State Farm
W Britton Rd & N MacArthur Blvd		Rosha Wood						Spotted Zebra
Market Place OKC	1985	Newmark Grubb Levy Strange Beffort	178,854	76,857	42.97%	\$12.00	\$9.00	Donna's Hallmark
5501 NW Expressway		Jim Rose						
Market Plaza	1981/1982	CBRE/OKLA Stuart Graham/Mark Inman	152,726	31,032	20.32%	\$6.00	\$35.00	Aldi, PetCo Westlake Hardware
7001 NW Expressway Mayfair Village	1948/1990	Price Edwards & Company	137,107	38,750	28.26%	\$12.00	\$10.00	Michael's, ALDI
NW 50th St & N May Ave		Ev Ernst/George Williams/Girma Moaning						Steinmart
Newport Shopping Center 9120 N MacArthur Blvd	1972	Avenue CRE Randy Vaillancourt	26,390	13,700	51.91%	\$5.00	\$7.00	Sunshine Laundry
Oak Grove Plaza	2015	Zerby Interests	70,249	14,000	19.93%	\$28.00	\$28.00	Sprouts, Orange Theory Fitness
NW 122nd & MacArthur		W. Scott Bentley						Salata, Hollywood Feed
OKC Market Square 8400 NW Expressway	1983/2000	Marquett Realty Investments John D Thomas	143,579	4,213	2.93%	\$12.00	\$12.00	Family Leisure TJ Maxx; Dollar Tree
Olympia Plaza	1990/98	Price Edwards & Company	34,900	0	0%	\$0.00	\$0.00	Dynamo Gymnastics
7202 W Hefner Rd								
Peppertree Square 6444 NW Expressway	1984	Newmark Grubb Levy Strange Beffort Jim Rose	77,938	20,475	26.27%	\$8.00	\$8.00	AutoZone My Dentist
Portland Plaza NW 39th St & N Portland Ave	1966	JAH Realty Elise Lopez	183,312	33,847	18.46%	\$0.00	\$0.00	Winco, Jefferson Dental
Quailbrook Plaza	1987	Price Edwards & Company	90,228	11,289	12.51%	\$15.00	\$15.00	Phycon, OTA PikePass Office
4401 W Memorial Rd		George Williams						Mercy Health Center
Rock Center 6714 NW Expressway	1995	Newmark Grubb Levy Strange Beffort John Cohlmia	29,000	1,750	6.03%	\$14.00	\$14.00	H&R Block Cricket
Rockwell Crossing	1986	Churchill Brown Realtors	30,200	3,750	12.42%	\$12.00	\$8.00	YMCA, Pizza Hut
12100 N Rockwell Ave Rockwell Northwest	1985/1999	Mitra Senemar JAH Realty	154,944	1,952	1.26%	\$24.00	\$9.00	Hobby Lobby, Party City
7000 NW Expressway		Elise Lopez						Tuesday Morning, Starbucks
Rockwell Plaza 7104 NW Expressway	1981/2000	CBRE/OKLA Mark Inman	414,507	12,291	2.97%	\$0.00	\$0.00	Target, PetSmart Ross Dress for Less
Silver Springs Pointe	2000	CBRE/OKLA	700,000	10,114	1.44%	\$15.00	\$20.00	Wal-Mart , Mattress Firm
7640 NW Expressway		Stuart Graham/Mark Inman						Home Depot
Springbrook Shopping Center 6207 NW Expressway	1968	Newmark Grubb Levy Strange Beffort Michael Almaraz	50,000	0	O%	\$10.00	\$12.00	10 Gym Fitness Catfish Cove
Springdale Shops NW 50th St & N Meridian Ave	1962/2014	Price Edwards & Company George Williams	126,000	23,615	18.74%	\$10.00	\$10.00	Dollar General Super Mercado
Walnut Village 12301 N Rockwell Ave	1986/2000	Rally Group Tommy Garrison	53,088	1,750	3.30%	\$12.00	\$16.00	Nhinja Sushi Leslie's Pool Supplies
Warr Acres Shops	1960/1994	Core Real Estate	34,400	15,400	44.77%	\$4.68	\$12.00	Goodwill
NW 50th St & N MacArthur Blvd		Jim Sanders						Big Red Shop
Warwick Crossing	1995	Interwest Realty	31,804	10,914	34.32%	\$12.50	\$12.50	Flexible Fitness
6909 W Hefner Rd		George Huffman/Brad Huffman						Watch Me Grow Childcare
Warwick Plaza	1984	Newmark Grubb Levy Strange Beffort	60,443	1,500	2.48%	\$9.00	\$11.00	Swiss Cleaners
NW 122nd St & N Mac Arthur Blvd		Jim Rose						
Northwest Totals			3,429,840	426,280	12.43%			

## 2019 Year End Oklahoma City Retail Market Summary SOUTH SUBMARKET

South Oklahoma City vacancy declined to 13.0 percent from 14.1 percent at mid-year. Chatenay Square back-filled the former Homeland space and several of the newer small-shop centers saw space filled – such at the Sprouts center at 119th and Western and Charlie Plaza on south Western. Vasa fitness opened at 44th and Western as well. No significant new development in this submarket occurred during the year; it's taken a while to absorb the newer small shop space. The northern half of this submarket is heavily reliant on the Hispanic shopper and is largely characterized by smaller centers with relatively good occupancy.



150

100 50 0

-50

-100

2015

2016

2017

2018

(thousands of square feet)

# OKLAHOMA CITY OKLAHOMA USA

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South	Built/Updated	Leasing Agent	Total Space	Available Space	Vacant	Rate 1	Rate 2	Anchor Tenants
240 Penn Park	2005	RCG Ventures	246,365	2,800	1.14%	\$12.00	\$20.00	Ross, Michaels
1409 W I-240		Lee Zimmerman						PetSmart, Marshalls
240 Penn Park Phase II	2017-2018	PB Odom III	70,658	5,000	7.08%	\$17.50	\$17.50	Conn's
1609 - 1615 Penn Park Blvd		PB Odom III						Sketcher
74 South Centre	1973/2006	Paul B. Odom Construction	50,000	0	O%	\$14.00	\$16.00	At the Beach
SW 74th St & S Pennsylva- nia Ave		Paul Odom						Red Wing
800 SW 44th St.	1969/2018	Vista Property Company	146,207	60,000	41.04%	\$8.00	\$18.00	Westlake Ace Hardware
800 SW 44th St.		Mason duPerier						Auto Zone
89'er Plaza	1984	Lauren Weyhe	30,000	0	0%	\$6.00	\$7.00	Plane Eagle Coin
SW 89th St & S Walker Ave		Lauren Weyhe						Sharp's Cleaners
Airline	1999	Owner managed	121,368	2,820	2.32%	\$3.00	\$4.00	Tom's Tires
3200 SW 29th St								El Rodeo Carniceria
Almonte Square	1963/2014	Price Edwards & Company	107,676	45,453	42.21%	\$0.00	\$0.00	Oklahoma Metropolitan Library
6100 S May Ave		Everest Ernst						Family Dollar, Planet Fitness
Brookwood North I & II	1998	Charles Shadid	57,795	0	0%	\$5.00	\$8.00	China Wok Restaurant
SW 89th St & S Western Ave		Charles Shadid						Chelino's Restaurant
Brookwood Shopping Center	1984/2012	Precor Ruffin	80,615	7,159	8.88%	\$12.00	\$16.00	Planet Fitness
SW 89th St & S Western Ave		Rick Pritchett						Goodwill, Game HQ
Centre 8400	1984	Precor Ruffin	29,355	7,995	27.24%	\$10.00	\$10.00	H&R Block, Valir Health
8400 S Western Ave		Rick Pritchett						
Charlie Plaza	2018	Brady Properties	24,892	13,320	53.51%	\$17.00	\$17.00	Club Pilates
12201 & 12301 S Western Ave		Ali Ghaniabadi						
Chatenay Square	2000	PB Odom, III	114,115	5,600	4.91%	\$17.50	\$0.00	World Fresh Int'l Market
SW 104th St & Pennsylvania Ave		PB Odom, III						Panera Bread
Country Park Shopping Center	1978/2014	Land Run Commercial	24,360	2,600	10.67%	\$5.45	\$7.71	Value Thrift
5906 S Agnew Ave		Andrew Hwang						

SOUTH

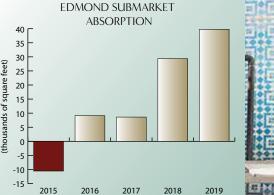
### 2019 Year End Oklahoma City Retail Market Summary SOUTH SUBMARKET

South	Built/Updated	Leasing Agent	Total Space	Available Space	Vacant	Rate 1	Rate 2	Anchor Tenants
Crest Shopping Center 3000 SW 104th	2012	Newmark Grubb Levy Strange Beffort John Cohlmia	99,000	1,500	1.52%	\$18.50	\$18.50	Crest, Subway Victoria's
Crossroads Shopping Center 7100 S. I-35 Service Rd.	1987	Precor Ruffin Rick Pritchett	31,282	10,000	31.97%	\$10.00	\$0.00	Concentra Medical Ctr
Economy Square SW 29th St & S May Ave	1963/98	Newmark Grubb Levy Strange Beffort Michael Almaraz/Louis Almaraz	203,451	1,800	O.88%	\$9.00	\$9.00	Buy For Less, Dollar Tree Walgreens
Grant Square	1958/1992	Emerson Commercial Real Estate	103,810	11,000	10.60%	\$8.51	\$10.40	Aaron Rents
SW 44th St & S Pennsylvania Ave		Terry Watson						
Greenbriar Square 12230 S. Pennsylvania Ave.	2018	CBRE/OKLA	37,200	0	0%	\$18.00	\$22.00	Sprouts Great Clips
Greenway Plaza SW 119th St & S Western Ave	1985	Newmark Grubb Levy Strange Beffort Jim Rose	117,251	3,575	3.05%	\$12.00	\$12.00	Westlake Hardware Tuesday Morning
Hillcrest Shopping Center 2100 SW 59th St	1971	Blanton Property Company Jeff Bolding	50,000	35,000	70%	\$0.00	\$0.00	Athena Greek
I-240 Plaza 7800 S Western	1988	Brady Properties Ali Ghaniabadi	27,500	2,400	8.73%	\$12.00	\$12.00	Pro Nails Jackson Hewitt
Kentucky Shops SW 29th St & S Kentucky Ave	1970	L & S Real Estate Young Shin	32,500	0	0%	\$4.00	\$0.00	Family Dollar
Lightning Creek 8100 S Western Ave	1985	Lightning Creek Complex Debra Gutierrez	48,005	0	0%	\$8.00	\$0.00	Costume Shop, Allstate Jewel Box
Mayridge Shopping Center SW 44th St & May Ave	1956	Buddy Shadid	38,000	0	0%	\$5.00	\$5.00	Dollar General
Palagio Shops SW 104th St & S Western Ave	2005	PB Odom III Paul Odom III	47,547	2,125	4.47%	\$17.50	\$0.00	Pizza Hut, Jump Zone McAlister's Deli, Sports Clips
Reding Shopping Center Grand Blvd & S Western Ave	1972	JAH Realty Elise Lopez	86,335	13,998	16.21%	\$12.00	\$7.00	Buy for Less Dollar General
Shields Plaza SW 74th & S Shields Blvd	1972/2011	Zerby Interests W. Scott Bentley	158,000	27,200	17.22%	\$14.00	\$12.00	Burlington Harbor Freight
South Meridian Plaza	1983	Price Edwards & Company	36,100	2,000	5.54%	\$12.00	\$17.00	Billy Sims BBQ
1025 S Meridian Ave		George Williams						Cowboy Cleaners
South Park	1975	Owner Managed	86,848	0	0%	\$10.00	\$5.00	Carniceria El Rodeo #2
4500 S May Ave South Penn Plaza	1984	Henry Tien Nguyen NAI Sulivan Group	143,407	14,875	10.37%	\$12.00	\$9.00	Panang Thai Restaurant
1620 SW 89th St Southeast Plaza	1964	David Hartnack OKC Plaza Latina	195,266	21,400	10.96%	\$4.50	\$6.00	Smart Saver, Plaza Latina
SE 44th St & S High Ave Southern Hills	1964/1990	Amil De Leon CBRE/OKLA	202,247	77,004	38.07%	\$8.00	\$22.00	Family Dollar Northern Tool
SW 74th St & S Pennsylvania Ave		Kendra Rogers/Stuart Graham						Dollar Tree
Southwestern Plaza SW 59th St & S Western Ave	1962/1987	Coldwell Banker Commercial Jerry Hocker/Jack James	122,527	5,400	4.41%	\$7.00	\$7.00	Family Dollar Cocino De Mino Mexican
Stonebriar Shopping Center	2005	Brady Properties	30,000	1,300	4.33%	\$12.00	\$12.00	Restaurant Studio Art Photography
13316 S Western Ave		Ali Ghaniabadi						Allied Medical, Adams Chiropractic
Summit Pointe Plaza SW 89th St & S Western Ave	2008	Price Edwards & Company George Williams	30,414	8,400	27.62%	\$16.00	\$16.00	Louie's, T-Mobile Slim Chickens
SW 119th Street Marketplace	2009	HCB Commercial Real Estate Co	28,676	8,400	29.29%	\$14.00	\$16.00	Lemon Grass, Dental Expressions
801 SW 119th St Towne South Center	2004/2010	Scott Heiple NAI Sullivan Group	130,000	9,338	7.18%	\$20.00	\$10.00	Papa Murphys Heartland Dental
SW 74th St & S Walker Ave	2004/2010	David Hartnack/Sam Swanson/Nathan	150,000	7,330	7.10 /0	\$20.00	\$10.00	Chuck E Cheese
Walker Square	1983	Wilson Precor Ruffin	100,430	20,883	20.79%	\$9.00	\$9.00	Buy For Less Supermercado
SW 59th St & S Walker Ave Walnut Square	1985	Rick Pritchett Price Edwards & Company	314,299	28,976	9.22%	\$12.00	\$18.00	Big Lots, Hobby Lobby
2209 SW 74th St		Ev Ernst/George Williams/Jacob Simon						Green Acres Market, dd's Discount
Westernview Center	1958/78	CBRE/OKLA	104,000	18,517	17.80%	\$6.00	\$17.00	Taste of China
7107 S Western Ave		Stuart Graham/Mark Inman						Dollar General
Westminster Village	1986	Brady Properties	79,500	13,681	17.21%	\$18.00	\$12.00	Westminster Executive Suites
10625 S Western		Ali Ghaniabadi		107				Huntington Fine Jewelers
South Totals			3,787,001	491,519	12.98%			

## 2019 Year End Oklahoma City Retail Market Summary EDMOND SUBMARKET

Edmond vacancy improved modestly during the year, ending the year at 8.4 percent. The former Homeland at Edmond Crossing was backfilled with HomeGoods and Surge Trampoline Park. Edmond has also seen some growth in boutique projects, like the Railyard in downtown. Larger projects like the Bridges at Springcreek and the Covell & I-35 Showbiz anchored development remain in the pre-leasing stages. Edmond continues to be one of the most desired retail submarkets; virtually all multi-store retailers want to be in the market given Edmond's demographics, particularly incomes and disposable spending.





Edmond	Built/ Updated	Leasing Agent	Total Space	Avail. Space	Vacant	Rate 1	Rate 2	Anchor Tenants
33rd & Boulevard	1982	Lee Segal	49,400	0	0%	\$10.00	\$0.00	Mardel's
33rd St & S Boulevard St	20.00	Lee Segal		2010	00 E 10	424.00	40.00	Family Dollar
Alta Mesa 801 S Bryant Ave	2008	JAH Realty Elise Lopez	30,798	7,249	23.54%	\$26.00	\$0.00	Qdoba, OU Medical Center Panda Express
Berkshire Plaza	2002	Creek Commercial Realty, LLC	35,612	3,400	9.55%	\$16.00	\$18.00	Office Depot
N 15th St & S Broadway		Aj Tolbert/Ethan Slavin						Nhinja Sushi & Wok
3oulevard Village 3404-3456 S Boulevard St	1985	NAI Sullivan Group Amir Shams/Nathan Wilson	36,173	7,915	21.88%	\$12.00	\$12.00	Mardel Family Dollar
Broadway South	1977	Cushman & Wakefield	61,524	0	O%	\$18.00	\$22.00	Edmond Music
320 S Broadway		Phillip Farha						
Broadway Square	1968/2006	Land Run Commercial	93,488	6,346	6.79%	\$9.00	\$15.00	City Bites
3601 S Broadway		Troy Humphrey/Anna Russell						AllState
Bryant Square	1973/1992	JAH Realty	272,135	1,200	0.44%	\$0.00	\$0.00	Ross, Petco, Party City
2nd St& N Bryant Ave		Elise Lopez						Bed Bath & Beyond
Danforth Plaza	2004	Price Edwards & Company	29,962	2,400	8.01%	\$10.00	\$12.00	State Farm
2000 W Danforth Rd		George Williams						H&R Block
Danforth Square	1999	Land Run Commercial	108,000	2,386	2.21%	\$14.00	\$12.00	Hobby Lobby
N Danforth Rd & S Kelly Ave		Troy Humphrey/Anna Russell						S&B Burger Joint , My Gym
dmond Crossing	1995	Price Edwards & Company	151,664	10,000	6.59%	\$12.00	\$16.00	Tuesday Morning
24 E 33rd St		Ev Ernst/George Williams/Girma Moaning						TJ Maxx, HomeGoods
Edmond Exchange	2003	JAH Realty	71,218	17,043	23.93%	\$0.00	\$0.00	On the Border, Sprint
3233 S Broadway		Elisa Lopez						Dunkin Donuts

## 2019 Year End Oklahoma City Retail Market Summary EDMOND SUBMARKET

Edmond	Built/ Updated	Leasing Agent	Total Space	Avail. Space	Vacant	Rate 1	Rate 2	Anchor Tenants
Edmond Market Place	1980/2014	Newmark Grubb Levy Strange Beffort	96,185	40,287	41.88%	\$15.00	\$21.00	Natural Grocers
3301 S Boulevard		Michael Rapella/Jay Cohlmia/Danny Ojeda						Orange Theory Fitness
Edmond Plaza	1964/2005	Price Edwards & Company	158,373	4,240	2.68%	\$9.00	\$14.00	Westlake Hardware
E 15th St & Broadway Ext.		Ev Ernst/George Williams/Girma Moaning						Big Lots
Edmond Trails	2007	Sooner Investment	25,215	2,000	7.93%	\$14.00	\$15.00	The Bridge Billiards
289 S Santa Fe Ave Hampton Village	2010	Brad Goodwin The Palmer Company	22,958	0	0%	\$20.00	\$18.00	Spinal Wellness Center Chipotle, Mattress Firm
1529 - 1601 S Broadway		Chris Palmer		-				Starbucks, Verizon
, Homestead Center	2003	Creek Commercial Realty, LLC	45,882	10,828	23.60%	\$14.00	\$12.00	Anytime Fitness, Kobe Sushi
W Danforth Rd & N Santa Fe Ave		Ethan Slavin						
Kelly Centre Shopping Center 610 S Kelly Ave	2003	Equity Commercial Realty David Lide	43,763	9,100	20.79%	\$10.50	\$10.50	Dance Makers State Farm
Kelly Plaza	1984/2011	Newmark Grubb Levy Strange Beffort	86,427	14,510	16.79%	\$9.00	\$15.00	10 Gym
W Edmond Rd & S Kelly Ave		Michael Rapella/DannyOjeda/Jay- Cohlmia						Kid's Galaxy
Kickingbird Square	1985/1988	Newmark Grubb Levy Strange Beffort	110,000	1,400	1.27%	\$14.00	\$14.00	Pet Supply Plus
1323 W Danforth Rd Market at Cedar Lake	2018	Jim Rose Equity Commercial Realty	38,020	5,490	14.44%	\$14.00	\$14.00	Kickingbird Cinema Subway
E Waterloo & Broadway	2010	Josh White/Paul Swales/Eric Fleske	30,020	5,770	17.74 /0	эн.00	00.דוק	Jabway
Market Depot	1965/2004	Moriah Real Estate Company	82,325	4,158	5.05%	\$16.09	\$21.33	Charleston's
3409 S. Broadway		Brock Lytton						Traditions Fine Furniture
North Oaks	1983/1989	Hayes Brokerage	70,672	0	0%	\$10.00	\$15.00	Westlake Hardware
821 W Danforth Rd		Don Hayes						Dollar General, My Dentist
Oak Brook Shopping Center	2016	Wiggin Properties	86,711	14,380	16.58%	\$9.50	\$13.50	Planet Fitness
2113 W Edmond Rd		Grant Stewart/Don Faulkner						The Salvation Army
Oxford Pointe Shops	1986	Newmark Grubb Levy Strange Beffort	26,000	1,750	6.73%	\$15.00	\$15.00	Vision Center
E 2nd St & S Bryant Ave		John Cohlmia						
Pebble Creek	2001	Key Investments	107,944	0	O%	\$18.00	\$0.00	Kohl's, Gold's Gym
W Danforth Rd & N Santa Fe Ave								Dollar Tree
Shoppes at Cheyenne Ridge	2018	Creek Commercial Realty, LLC	27,493	17,018	61.90%	\$22.00	\$26.00	Joey's Cafe
3308 - 3416 S Bryant Ave		Ethan Slavin/Aj Tolbert						Ellis Island Coffee
Shoppes at Edmond University	2000	Price Edwards & Company	77,543	1,400	1.81%	\$22.00	\$22.00	Wal Mart Neighborhood Mar
E 2nd St & S Bryant Ave		George Williams						Pei Wei, Half Price Books
Shoppes at Fox Lake	2016	Price Edwards & Company	26,802	3,500	13.06%	\$24.00	\$22.00	Ortho Plus
941 W. I-35 Frontage Road		George Williams						Great Clips
Shoppes On Broadway E 33rd St & S Broadway	2008	Price Edwards & Company Everest Ernst/George Williams/Jacob Simon	160,000	22,929	14.33%	\$18.00	\$22.00	Hobby Lobby Bella Strada Spa & Salon
Signal Ridge Shopping Center	1986	Price Edwards & Company	35,000	4,316	12.33%	\$14.00	\$16.00	Daylight Donuts
1700 S Kelly Ave		George Williams						
Spring Creek Plaza	2001	Ward Construction	63,000	3,060	4.86%	\$32.00	\$31.00	Panera Bread
E 15th St & S Bryant Ave		Amanda Ward, Kent Ward						Fuzzy's Taco Shop
Spring Creek Village of Edmond	2007	Price Edwards & Company	72,273	18,321	25.35%	\$22.00	\$28.00	Legacy Bank, Starbucks
E 15th St & S Bryant Ave		Everest Ernst/George Williams/Girma Moaning	, 0		0			Louie's, Lucca, Rustic Cuff
University Plaza	2000	Brady Properties	400,000	0	0%	\$14.00	\$16.00	Target Super Center
E 2nd St & S Bryant Ave		Ali Ghaniabadi						Lowe's
Uptown Grocery Center	2011	Esperanza Real Estate Investments	73,350	5,343	7.28%	\$21.00	\$28.00	Uptown Grocery
1230 W Covell Rd		Susan Binkoski						
Willow Creek	1985	Owner Managed	31,200	2,400	7.69%	\$18.00	\$0.00	A1 Pet Emporium
E 2nd St & N Santa Fe Ave								Family Dentistry
Edmond Totals			2,907,110	244,369	8.41%			

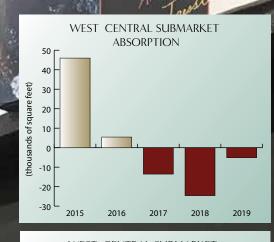
## 2019 Year End Oklahoma City Retail Market Summ WEST-CENTRAL SUBMARKET

The West Central occupancy continues to be strong at 94.3 percent. Westgate Marketplace, Yukon Village, The Market at Czech Hall, and West End Pointe and the OKC Shoppes comprise nearly half the total product in the submarket and all maintain high occupancy. Czech Hall recently added a ground-up construction Burlington as Burlington continues to downsize and relocate stores. The corridor draws not only from the I-40 traffic but from a large swath of homes north of I-40 that have limited access to retail, particularly new retail. The former Cotton Mill parcel is one of the possible locations for the Maps 4 soccer stadium, which could jump-start a larger mixed-use development there.

The Interstate 40 and Portland area, home to 40 stores, containing over 2.5 million square feet that specialize in furniture and accessories, remains the hub of furniture sales for the City.

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West-Central	Built/ Updated	Leasing Agent	Total Space	Avail. Space	Vacant	Rate 1	Rate 2	Anchor Tenants
36th & May Center	1986	B.D. Eddie Enterprises	97,500	1,250	1.28%	\$10.00	\$12.00	Locke Supply
SW 36th St & S May Ave		Terry McGuire						Swiss Cleaners
Ann Arbor Terrace 4913 NW 23 St	1971	Owner Managed	30,000	0	O%	\$6.00	\$0.00	Feria Latina Super Market Ultimate Thrift Store
Bethany Shopping Center	2016	Newmark Grubb Levy Strange Beffort	28,250	1,000	3.54%	\$17.00	\$15.00	Family Dollar
8000 NW 39th		Michael Almaraz						Subway
Chisholm Shopping Center	1972/ 2007	CBRE/OKLA	227,630	51,984	22.84%	\$5.00	\$16.00	Sprouts
I-40 & Garth Brooks Blvd	200/	Stuart Graham						Planet Fitness
DeVille Shopping Center 2408 N. Council Road	1962/94	Love Management	125,407	0	O%	\$5.00	\$6.00	Buy For Less Heart & Hand Thrift
Glen Oaks	1968/98	JAH Realty	49,161	1,800	3.66%	\$18.00	\$6.00	Ace Hardware, Dollar Tree
NW 23rd St & N Rockwell Ave		Elise Lopez						Anytime Fitness
Indiana Center 1708 N Indiana Ave	2002	Owner Managed	26,000	0	O%	\$5.00	\$9.00	Scorecards Sports Bar Bad Granny's
MacArthur Court	1985/	CPG, LLC	51,198	30.850	60.26%	\$12.00	\$15.00	GSA
3804 N MacArthur Blvd	2018	John Gholami						
MacArthur Park	1997	,	60,472	0	O%	\$5.36	\$8.OO	Community Thrift Store
2300 N MacArthur Blvd		Charles Shadid						Queen of Sheba Restaurant
Meridian Plaza	2016	Baker First Commercial Real Estate	92,524	2,840	3.07%	\$6.00	\$6.00	H&R Block
4546 NW 16th St		Rod Baker/Bill Reid						James Lighting

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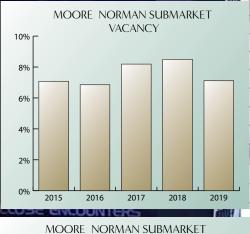
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### 2019 Year End Oklahoma City Retail Market Summary WEST-CENTRAL SUBMARKET

Disk Aggen Rid     Genet Action Bobs     Sector Bobs     Best Mark Rich     Best Ma	West-Central	Built/ Updated	Leasing Agent	Total Space	Avail. Space	Vacant	Rate 1	Rate 2	Anchor Tenants
binds of shales is Anales is Anales is Anales is Anales is Anales is Anales is Anales is Anales is Anales 	Aorgan Creek Plaza 701 S Morgan Rd			35,930		12.47%	\$12.73	\$12.92	State Farm
Data by Market will be wild house wild by Market w	Austang Crossing	2015/18	Hayes Brokerage	30,000	0	O%	\$15.00	\$20.00	JoJo's
Bit Maxamp Mall Terr     Refere Dagin     Cale Data Provide     State Provide Pro	Austang Shopping Center	2004	Schostak Brothers &	35,846	4,400	12.27%	\$12.00	\$16.00	Gamestop,
District Center     2009     Real State     D30.09     D30.00     12.25     SU.00     SU.00     Calify Ample       KC Oucles     2010     Price Edwards & Contain Market Hand State     30.035     37.146     8.02%     \$25.00     \$40.00     Field Replination State State State State Hand State State State State Hand State State State State Hand State State State State Hand State State State State State Hand State State State State Hand State State State State Hand State State State State Hand State State Hand State State State Hand State Hand State State Hand Hand Hand Hand Hand Hand Hand Hand Hand Hand Hand Hand Hand Hand Hand Hand Hand Hand Hand	16 N Mustang Mall Terr	2015	Rebecca Dragin	122 (70	15.000	11 220/	612.00	\$12.00	Cato, Dollar Tree
AC Outlets     2010     Piol Edistric & Company     430.833     37,146     8.82%     52.00     54000     Piol Edistric Mon- Context Miller Mon- Context Miller Mon- Context Miller Mon- Text Miller Mon- Mark Miller Miller Miller Miller Miller Miller Miller Mon- Mark Miller Miller Miller Miller Miller Miller Mon- Mark Miller Mill	0	2015	Real Estate	133,678	15,000	11.22%	\$13.00	\$13.00	
Col 1-40 & Council Mark     Cancel Market     Cancel Market Marke	, 0	2010	Price Edwards &	430,835	37146	862%	\$25.00	\$14.00	Polo Ralph Lauren
Ball II ALA     [Pi A     mere     Ref 2/30     O     O'S     SR00     SR00     Disol Space       III mave     Ref A/ Properties     B3.356     20.000     Pis     SR00     SR00     Disol Space       Val Si SR N/Provsbarna     JIII mave     JIII mave     JIII mave     Wal Are N/Provsbarna     Wal	NE C of 1-40 & Council Rd	2010	George Williams/Kar-	100,000	3,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	0.02.10	¢20.00	фт но о	,
Part Consign     1994     Body Paperties     13.356     20000     1%     \$8000     Wall Mar Neglhows weathing of the standing of the standin	Did Mill Plaza	1974	ment	82,730	0	O%	\$8.00	\$4.00	Locke Supply
W22004 SA Pennsykvania     At Churabadi     W2004 SA Pennsykvania     W20		100.4	, 0	122 256	20.000	150/.	\$2.00	\$2.00	
Jack DNikePDV PDV PDV Clarks StaddClarks Stadd24.5500%8.008.00Omega Health Joeds Detections Vacanow Arring Stage2091 Clark StaddFrageord Company Space/Ubbis Stardt23.0000%\$10.50\$10.50Hair Spressors Arring Stage5991 S Commol Dr Schone ManagedDawne Managed25.308\$0.0000%\$4.00\$0.00\$10.50Sant Mudskale Lip Arring Stage5991 S Commol ManagedDawne Managed25.308\$0.0000%\$14.00\$10.00 <td>NW 23rd St &amp; N Pennsylvania</td> <td>1994</td> <td>· ·</td> <td>133,336</td> <td>20,000</td> <td>15%</td> <td>\$8.00</td> <td>\$8.00</td> <td>hood Market Dollar Tree, Mazzio's,</td>	NW 23rd St & N Pennsylvania	1994	· ·	133,336	20,000	15%	\$8.00	\$8.00	hood Market Dollar Tree, Mazzio's,
DDN Concar Band     Durbs Shaded     Herr ans Nongers of Murce Stated Stress State Stress State Stress Stre			Charles Shadid	24 565	0	0%	\$400	\$8.00	
Jazz Shopos of Turk Cerek     Ferguon Company Space (The Cerek Stratter Space (The Stratter Space (The Stratter Space (The Stratter Space (The Stratter Space (The Stratter St		2012		21,505	0	0 /0	ψ1.00	ψ0.00	0
Schol Actionweil LP     Spiney/Debtais Sevanti	Plaza Shoppes of Turtle Creek		Ferguson Company	23,000	0	0%	\$10.50	\$10.50	Hair Expressions
W23ed 3 & Nortland Ave     Chuck Johnson     OKE Sample Third Ave     OKE Sample Thi		1050/07	Spivey/Debbie Servati	28,000	0	09/	\$400	\$0.00	0
DON No.Concenter     Prof. Realty Creg Downs     40.736     O.     O's     \$14.00     \$16.00     C/S       225 N Sharet Ave Ver Cay Toon Center     \$954 2015     Increases Realty     \$8.831     6.888     7.755     \$6.00     \$12.00     Increase Supplication       NN Mastang Rd     \$954 100 N & Ac Merdian Ave     \$207     Coracit Statte, LLC     33.00     0     \$5     \$6.00     \$26.00	NW 23rd St & N Portland Ave		Chuck Johnson						OK Family Thrift
25x Naturel Ave     Tords Points     Creg Downs       Nex City Town Center     2005     Intervest Reality     88.851     6.888     7.975     6.00.0     S12.00	500 N Rockwell Ave		Ŭ						
Ver CU yoon Center     2015     Interves Really     68.60     6.68.60     7.50     50.00     51.200     Intervos Roy       arr.M     2017     Consair Estate, LLC     33.100     0     0%     \$8.40     \$9.00     Liberty Tax       wi Not St, & N Merialan Ave     Consair Estate, LLC     33.100     0     0%     \$26.00     \$26.00     Academy, Ross, Ulta       wi Not St, & N Merialan Ave     Constric State, LLC     33.00     0     0%     \$50.00     \$8.00     Academy, Ross, Ulta       wi Not St, & N Meriana Ave     Conter Maraged     30.00     0     0%     \$50.00     \$18.00     Peri Strate       State Graham     State Graham     State Graham     \$43.82     6280     11.5%     \$30.00     \$0.00     Lowe's, Staples       State Graham     State Graham     State Graham     \$22.500     0.48%     \$20.00     \$0.00     Lowe's, Staples       State Graham     Clast Arod     Const Nataged     \$22.000     \$0.00     Lowe's, Staples     Kohk's, Cokk's, Cokk	Shartel Plaza 5225 N Shartel Ave			40,736	0	0%	\$14.00	\$16.00	CVS
n-M 100 10% 10% 10% 10% 10% 10% 10% 10% 10%	Silver City Town Center		,	88,851	6,888	7.75%	\$6.00	\$12.00	
PriM     207     Constraints and the source scale sca	O1 N Mustang Rd	1958/	, ,		_				
he Market at Czech Hall 2007 GBB/COKLA 66.63 0 0% S26.00 S26.00 Reademy. Ross. Ulta WOhk Binterstate 40 Stude Galam 100 Market at Czech Hall 2015 Owner Managed 36.000 0 0% S15.00 S18.00 Pe 5 Pizza Grant Market 18 Stude Parket 18 Stude	Fen-M			33,100	0	O%	\$8.40	\$9.00	Liberty Tax
he Haz at Stone Mill HaS Yukon Parkway (Ha S Yukon Parkway) (A S Macharlhur Bkd (A S Macharlhur Bkd (A S Macharlhur Bkd (A S Macharlhur Bkd) (A S Macharlhur Bkdd) (A S Macharlhu	NW 10th St & N Meridian Ave The Market at Czech Hall	2017	CBRE/OKLA	161,636	0	0%	\$26.00	\$26.00	'
Jahul Creek   1974   Charles Shadid   54.382   6.280   11.53%   53.00   \$5.00   Thermo Roll Shutters     ION MacArthur Bkd   Charles Shadid   522.500   2.500   0.48%   \$20.00   \$0.00   Lowe's. Staples     Keil End Pointe   2006   Owner Managed   27004   0   0%   \$13.00   \$13.00   Staples     Staple First Commercial   Baller First Commercial   Real Estate   2.236   9%   \$13.00   \$13.00   Windwale Farm, Alfordable Derisity     OX Altstang Rd   2008   Real Estate   2.4856   2.236   9%   \$13.00   \$13.00   Windwale Farm, Alfordable Derisity     OK Risting Rd   2007   Red Baker   840.500   12.300   1.37%   \$17.00   \$28.00   Windwale Tarma & Immunolog     Vicht Si & Nackarthur Bkd   Voort Bentley   Real Estate   32.270   0   0%   \$13.00   \$12.00   \$2004     Vicht Si & Nackarthur Bkd   Inder Shadid   160.000   0   0%   \$10.00   \$12.00   \$200 Subway     Vicht Si & Nackarthur Bkd   1982   Charles Shadid   160.000   0	NW 10th & Interstate 40 The Plaza at Stone Mill	2015		36,000	0	O%	\$15.00	\$18.00	Pie 5 Pizza
kest End Pointe 2015 McGee Commercial Real Estate Commercial Daniel Le Baker First Commercial Daniel Le Real Estate Commercial Daniel Le Baker First Commercial Real Estate Real Estate Commercial Real Estate Commercial Real Estate Commercial Real Estate Commercial Real Estate Contreversion Real Estate Re	Walnut Creek	1974		54,382	6,280	11.55%	\$3.00	\$5.00	
kest Drinte Plaza DO S Mustang Rd2006 Daniel La Baker First Commercial Real Estate Rod Baker27.00400%\$13.00\$13.00 State First Commercial Density OK Institute of Allergy Astima & Immunolog Astima & Immunolog Real Estate Lori Petit2005/20012.3001.37%\$17.00\$28.00Wall Mart. Panera Bree Best Buy Ulta Dick's Sporting Goods00 S Mustang Rd2000/ 14Zerby Interests900.50012.3001.37%\$17.00\$28.00Wall Mart. Panera Bree Best Buy Ulta Dick's Sporting Goods00 S Mustang Rd1964Baker First Commercial Real Estate Lori Petit93.27000%\$3.90\$3.90\$3.90Family Dollar Builders Warehouse Builders Warehouse Builders Warehouse Builders Warehouse Builders Warehouse Storage Effort Danny Ojeda Jay Cohl- mia/Michael Rapella160.00000%\$4.00\$6.00Oriental Imports Of Site Site Site Site Site Site Site Site	West End Pointe	2015	McGee Commercial	522,500	2,500	O.48%	\$20.00	\$0.00	Lowe's, Staples
Dot S Mustang Rd   Daniel Le   State First Commercial Reale Estate Rod Baker   24.856   2.236   9%   \$13.00   \$13.00   State Farm. Alfordable Derivity OK Institute of Allergy Astima & Immunology     0.0-742 S Mustang Rd   2000/ 14   Zerby Interests   900.500   12.300   1.37%   \$17.00   \$28.00   Wal Mart, Panera Bree Home Depot     40 & S MacArthur Blvd   W. Scott Bentley   Baker First Commercial Real Estate Lori Petit   93.270   0%   \$390   \$390   Family Dollar Builders Warehouse     V0 th St & N Rockwell Ave   2000   Owner Managed   25.680   0   0%   \$10.00   \$12.00   \$12.00   shub     V0 S Mustang Rd   1982   Charles Shadid   160.000   0   0%   \$10.00   \$12.00   Subway Hunan Express     7/// Rogers   1982   Charles Shadid   160.000   0   0%   \$4.00   \$6.00   Oriental Imports     200 N Vortand Ave   1960/88   Newmark Grubb Levy Strange Beffort   26.250   36.208   14.13%   \$7.00   \$12.00   Crest Foods, Ross     Sind Shopping Center   2005   Schostak Brothers & Company   125.465   36.334   28.96% </td <td>-40 &amp; Garth Brooks Blvd</td> <td>2007</td> <td></td> <td></td> <td></td> <td>0.01</td> <td>A10.0.0</td> <td>***</td> <td>,</td>	-40 & Garth Brooks Blvd	2007				0.01	A10.0.0	***	,
Set Point Shoppes Phase II real Estate 20-742 S Mustang Rd2008Baker First Commercial Real Estate Rd Baker24.8562.2369%\$13.00\$13.00State Farm, Affordable Density OK Institute of Allergy Attimate & Immunoga Attimate & Immuno		2006		27,004	0	0%	\$13.00	\$13.00	
ND-742 S Multiang id   Nod baker   Asthma & Immunolog     vestgate Marketplace   2000/ 14   Zerby Interests   900.500   12.300   1.37%   \$17.00   \$28.00   Wal Mart, Paneral Bree Home Depot     40 & S MacArthur Blvd   V. Scott Bentley   Baker First Commercial Real Estate   93.270   0   0%   \$3.90   \$3.90   Family Dollar     W 10th St & Nackwell Ave   Dof Peti   Dri Peti   93.270   0   0%   \$3.90   \$10.00   \$12.00   Subway     (rest pointe Plaza   2000   Owner Managed   25.680   0   0%   \$10.00   \$12.00   Subway     (rift Rogers   1982   Charles Shadid   160.000   0%   \$4.00   \$6.00   Oriental Imports     (rindsor Fark   1960/88   Newmark Grubb Levy Strange Befrot   26.250   36.208   14.13%   \$7.00   \$12.00   Crest Foods, Ross     501 NW 23rd St   Danny Ojeda/Jay Cohl- miz/Michael Rapella   26.500   0%   \$14.00   \$14.00   Park Pharmacy Park Pharmacy Jackson Hewitt     360 N Meridia Ave   1982   Newmark Grubb Levy Strange Befrot   \$26.500   0%   \$14.00   \$14	West Pointe Shoppes Phase II	2008	Baker First Commercial	24,856	2,236	9%	\$13.00	\$13.00	State Farm, Affordable Dentistry
Jest gate Marketplace   14   Zerby Interests   900.500   12.300   13.%   \$17.00   \$28.00   Home Depot Best Buy, Ulta, Dick's Sporting Goods     40 & S MacArthur Blvd   W. Scott Bentley   Stott Bentley </td <td>700-742 S Mustang Rd</td> <td></td> <td>Rod Baker</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>Asthma &amp; Immunology</td>	700-742 S Mustang Rd		Rod Baker						Asthma & Immunology
AV & SMACATHUR BVD   W. Not of Bentley   Sporting Goods     Vestoak Village   P964   Baker First Commercial Real Estate   93.270   0   0%   \$3.90   \$3.90   Family Dollar     Vestoak Village   2000   Owner Managed   25.680   0   0%   \$10.00   \$12.00   Subdaya     Volt St & N Rockwell Ave   2000   Owner Managed   25.680   0   0%   \$4.00   \$6.00   Oriental Imports     Volt St & N Rockwell Ave   1982   Charles Shadid   160.000   0   0%   \$4.00   \$6.00   Oriental Imports     2000 N Portland Ave   1980   Newmark Grubb Levy Strange Beffort   256.250   36,208   14.13%   \$7.00   \$12.00   Crest Foods, Ross     \$601 NW 23rd St   Newmark Grubb Levy   26.500   0   0%   \$14.00   \$14.00   Gi Cris Pizz; Windsor     \$61 NW 23rd St   Newmark Grubb Levy   26.500   0   0%   \$14.00   \$14.00   \$14.00   \$14.00   \$14.00   \$14.00   \$14.00   \$14.00   \$14.00   \$14.00   \$14.00   \$14.00   \$14.00   \$14.00   \$14.00   \$14.00 </td <td>Westgate Marketplace</td> <td></td> <td></td> <td>900,500</td> <td>12,300</td> <td>1.37%</td> <td>\$17.00</td> <td>\$28.00</td> <td></td>	Westgate Marketplace			900,500	12,300	1.37%	\$17.00	\$28.00	
Real Estate Lori Petit   95.2/0   0   0%   \$3.90   \$5.90   Family Dollar Builders Warehouse Builders Warehouse Bu	-40 & S MacArthur Blvd	107.4	,	02.270	0	00/	\$2.00	\$200	Sporting Goods
Vestpointe Plaza 20 S Mustang Rd2000Owner Managed25.68000%\$10.00\$12.00Subway Hunan Express20 S Mustang Rd1982Charles Shadid Charles Shadid160,00000%\$4.00\$6.00Oriental Imports2000 N Portland Ave1982Charles Shadid Charles Shadid160,00000%\$4.00\$6.00Oriental Imports2001 NV 23rd St1960/88Newmark Grubb Levy Strange Beffort mia/Michael Rapella256,25036.20814.13%\$7.00\$12.00Crest Foods, Ross601 NW 23rd StNewmark Grubb Levy Strange Beffort mia/Michael Rapella26,50000%\$14.00\$14.00Gi Cis Pizza; Windsor Park Pharmacy Jackson Hewitt Buy For Less, Rent-A- Center Dollar General0%\$14.00\$14.00\$14.00Gi Cis Pizza; Windsor Park Pharmacy Jackson Hewitt Buy For Less, Rent-A- Center Dollar General1975/ 2019JAH Realty125.46536.33428.96%\$15.00\$8.00Boll General CateveEise LopezEise LopezEise LopezUson Shopping Center2005Schostak Brothers & Company Rebecca Dragin32.21832.001.51%\$14.00\$16.00Dollar Tree Catoukon Village2009Chase Properties332.31812.9673.90%\$0.00\$0.00Target, Hobby Lobby Big Lots, Pobs Lobby Big Lot	Westoaks Village NW 10th St & N Rockwell Ave	1964	Real Estate	93,2/0	U	0%	\$3.9U	\$3.90	,
Vill Rogers1982Charles Shadid Charles Shadid160,00000%\$4.00\$6.00Oriental Imports200 N Portland AveNewmark Grubb Levy Strange Beffort mia/Michael Rapella256,25036,20814.13%\$7.00\$12.00Crest Foods, Ross601 NW 23rd StDanny Ojeda/Jay Cohl- mia/Michael RapellaDanny Ojeda/Jay Cohl- mia/Michael Rapella56.50000%\$14.00\$14.00Ci Ci S Pizza; Windsor Park Pharmacy Jackson Hewitt536 N Meridian Ave1982Newmark Grubb Levy Strange Beffort Michael Almaraz26,50000%\$14.00\$14.00Ci Ci S Pizza; Windsor Park Pharmacy Jackson Hewitt2005Schostak Brothers & Company Rebecca Dragin125,46536,33428,96%\$15.00\$8.00Buy For Less, Rent-A- Center Dollar General40 & Garth Brooks Blvd2009Chase Properties32,31800%\$14.00\$16.00Dollar Tree Cato40 & Garth Brooks BlvdBennett Morrison32,31812.9673.90%\$0.00\$0.00Target, Hobby Lobbyukon Village2009Chase Properties332,31812.9673.90%\$0.00\$0.00Target, Hobby Lobby	Vestpointe Plaza	2000		25,680	0	O%	\$10.00	\$12.00	Subway
Vindsor Hills1960/88Newmark Grubb Levy Strange Beffort Danny Ojeda/Jay Cohl- mia/Michael Rapella256,25036,20814,13%\$7,00\$12,00Crest Foods, Ross601 NW 23rd StDanny Ojeda/Jay Cohl- mia/Michael RapellaNewmark Grubb Levy Strange Beffort Michael Almaraz26,500O0%\$14,00\$14,00\$14,00Ci Ci's Pizza: Windsor Park Pharmacy Jackson Hewitt336 N Meridian Ave1982Newmark Grubb Levy Strange Beffort Michael Almaraz26,500O0%\$14,00\$14,00\$14,00Ci Ci's Pizza: Windsor Park Pharmacy Jackson HewittJukon Hills Shopping Center ve1975/ 2019JAH Realty125,46536,33428,96%\$15,00\$8,000Buy For Less, Rent-A- CenterLikon Shopping Center ve2005Schostak Brothers & Company Rebecca Dragin211,5003,2001,51%\$14,00\$16,000Dollar Tree CatoJukon Village2009Chase Properties332,31800%\$12,00\$25,000Target, Hobby Lobby Big Lots, PetsmartJukon Village2009Chase Properties332,31812,9673,90%\$0,00\$0,00Target, Hobby Lobby Big Lots, Petsmart	Vill Rogers	1982		160,000	0	0%	\$4.00	\$6.00	
601 NW 23rd St   Danny Ojeda/Jay Cohl- mia/Michael Rapella   dds Discount     /indsor Park   1982   Newmark Grubb Levy Strange Beffort Michael Almaraz   26,500   0   0%   \$14.00   \$14.00   Fark Pharmacy Park Pharmacy Jackson Hewitt     36 N Meridian Ave   1982   Newmark Grubb Levy Michael Almaraz   26,500   0   0%   \$14.00   \$14.00   Fark Pharmacy Park Pharmacy Jackson Hewitt     36 N Meridian Ave   1975/ 2019   JAH Realty   125,465   36,334   28,96%   \$15.00   \$8.00   Buy For Less, Rent-A- Center     Cornwell Dr & E Vandament ve   Elise Lopez   Elise Lopez   Dollar General     2005   Schostak Brothers & Company Rebecca Dragin   312,00   3.200   1.51%   \$14.00   \$16.00   Dollar Tree Cato     2040 K Garth Brooks Blvd   2009   Chase Properties   332,318   0   0%   \$12.00   \$25.00   Taget, Hobby Lobby Big Lots, Petsmart     ukon Village   2009   Chase Properties   332,318   12,967   3.90%   \$0.00   Taget, Hobby Lobby	Windsor Hills	1960/88	Newmark Grubb Levy	256,250	36,208	14.13%	\$7.00	\$12.00	Crest Foods, Ross
Vindsor Yark1982Strange Beffort Michael Almaraz26,50000%\$14,00\$14,00Park Pharmacy Jackson Hewitt336 N Meridian Ave1975/ 20191975/ 2019JAH Realty125,46536,33428,96%\$15,00\$8,00Park Pharmacy Jackson HewittCornwell Dr & E Vandament veElise LopezElise LopezTelise LopezDollar GeneralVe2005Schostak Brothers & Company Rebecca Dragin211,5003,2001.51%\$14,00\$16,00Dollar Tree CatoJokon Village2009Chase Properties332,31800%\$12,00\$25,000Target, Hobby Lobby Big Lots, Petsmart40 & Garth Brooks BlvdBennett MorrisonBennett MorrisonTarget, Hobby Lobby Big Lots, Petsmart\$12,9673.90%\$0.00\$0.00Target, Hobby Lobby	4601 NW 23rd St		Danny Ojeda/Jay Cohl- mia/Michael Rapella						
536 N Meridian Ave   Michael Almaraz   Jackson Hewitt     ukon Hills Shopping Center   1975/ 2019   JAH Realty   125,465   36,334   28,96%   \$15.00   \$8.00   Bury For Less, Rent-A- Dollar General     cornwell Dr & E Vandament ve   Elise Lopez   Elise Lopez   Dollar General     40 & Garth Brooks Blvd   Schostak Brothers & Company Rebecca Dragin   211,500   3,200   1.51%   \$14.00   \$16.00   Dollar Tree Cato     ukon Village   2009   Chase Properties   332,318   0   0%   \$12.00   \$25.00   Target, Hobby Lobby Big Lots, Petsmart     ukon Village   2009   Chase Properties   332,318   12,967   3.90%   \$0.00   \$0.00   Target, Hobby Lobby	Windsor Park	1982	Newmark Grubb Levy Strange Beffort	26,500	0	0%	\$14.00	\$14.00	
JACH Reality 123,465 36,334 28,96% \$15,00 \$80,00 Center   Cornwell Dr & E Vandament ve Elise Lopez Elise Lopez Dollar General   Jukon Shopping Center 2005 Schostak Brothers & Company 211,500 3,200 1.51% \$14.00 \$16.00 Dollar Tree   Jukon Village 2009 Chase Properties 332,318 0 0% \$12.00 \$25,00 Target, Hobby Lobby   40 & Garth Brooks Blvd Bennett Morrison Bennett Morrison Big Lots, Petsmart   Jukon Village 2009 Chase Properties 332,318 12,967 3.90% \$0.00 \$0.00 Target, Hobby Lobby	2536 N Meridian Ave	1975/							Jackson Hewitt
ve skon Shopping Center 2005 Schostak Brothers & 211,500 3,200 1.51% \$14.00 \$16.00 Dollar Tree Company 40 & Garth Brooks Blvd Rebecca Dragin Cato Uson Village 2009 Chase Properties 332,318 0 % \$12.00 \$25.00 Target, Hobby Lobby Big Lots, Petsmart ukon Village 2009 Chase Properties 332,318 12,967 3.90% \$0.00 \$0.00 Target, Hobby Lobby big Lots, Petsmart	rukon Hills Shopping Center Cornwell Dr & E Vandament		, ,	125,465	36,334	28.96%	\$15.00	\$8.00	Center
40 & Garth Brooks Blvd Rebecca Dragin Cato   ukon Village 2009 Chase Properties 332,318 0 0% \$12.00 \$25.00 Target, Hobby Lobby   40 & Garth Brooks Blvd Bennett Morrison Big Lots, Petsmart   ukon Village 2009 Chase Properties 332,318 12,967 3.90% \$0.00 \$0.00 Target, Hobby Lobby	Ave /ukon Shopping Center	2005	Schostak Brothers &	211,500	3,200	1.51%	\$14.00	\$16.00	
40 & Garth Brooks Blvd Bennett Morrison Big Lots, Petsmart   ukon Village 2009 Chase Properties 332,318 12,967 3.90% \$0.00 \$0.00 Target, Hobby Lobby	-40 & Garth Brooks Blvd		Rebecca Dragin						Cato
ukon Village 2009 Chase Properties 332,318 12,967 3.90% \$0.00 \$0.00 Target, Hobby Lobby	Yukon Village -40 & Garth Brooks Blvd	2009	Chase Properties	332,318	0	O%	\$12.00	\$25.00	
	Yukon Village -40 & Garth Brooks Blvd	2009	Chase Properties	332,318	12,967	3.90%	\$0.00	\$0.00	Target, Hobby Lobby
/est-Central Totals 4,901,938 281,696 5.75%	West-Central Totals			4,901,938	281,696	5.75%			6

## 2019 Year End Oklahoma City Retail Market Summary MOORE-NORMAN SUBMARKET



The Moore-Norman market ended the year 7.1 percent vacant, an uptick from the previous year. Fritts Farm added a new building with Burlington and Ulta as well as a couple of small multi-tenant outparcels. Parkway Plaza finally saw a gain in occupancy with the addition of CostPlus World Market, Party City, and a remodeled Bed, Bath & Beyond. Sooner Mall has seen a rise in vacancy with Sears vacating. A second metro Costco is expected in this submarket, but timing is unknown. Overall, this submarket is a highly desirable location for retailers – incomes are good and housing density is high.

				and the second	A VE	N 64		
Moore-Norman	Built/Updated	Leasing Agent	Total Space	Available Space	Vacant	Rate 1	Rate 2	Anchor Tenants
550 24th Ave NW	1984/2017	Equity Commercial Realty	31,558	0	O%	\$13.75	\$13.75	Sooner Bowler Center
550 24th Ave NW		Judy Hatfield						Remax/Elite
Alameda Square	1984	Price Edwards & Company	93,858	11,913	12.69%	\$16.00	\$10.00	Gold's Gym
12th Ave SE & E Alameda St		Brandy Rundel						Dollar Tree
Anatole Shopping Center	1985	Equity Commercial Realty	64,555	1,250	1.94%	\$15.00	\$16.00	Harbor Freight Tools
12th Ave SE & E Alameda St		Gayla Artman						Sherwin Williams
Broadway Plaza	2004	HC Rental	34,000	14,580	42.88%	\$10.00	\$14.00	Home Creations
2200 N Broadway St		Mo Sharafi						
Broadway Retail Center	2005	Fulton Worster Group	50,964	14,850	29.14%	\$11.00	\$14.00	Orthopedic-Spine & Sports PT
1700 - 1704 S Broadway		Brad Worster						
Brookhaven Village	1985	Price Edwards & Company	155,016	21,544	13.90%	\$0.00	\$0.00	Chico's, Louie's
36th Ave NW & W Robinson St		Aaron Diehl						Joseph A. Bank
Camden Village	2006/2014	Aria Development, LLC	31,100	2,600	8.36%	\$20.00	\$0.00	Cheers, 1907
1003-1035 SW 19th St		Melissa Thomas/Lisa Talley						Okie Tonk Cafe
Campus Corner Shops	1911/1993	Equity Commercial Realty	225,000	2,765	1.23%	\$16.00	\$18.00	Louie's
301 W Boyd St		Judy Hatfield/Rainey Powell						Lucca
Carriage Plaza	1983	Land Run Commercial	25,500	2,140	8.39%	\$16.00	\$16.00	City Bites
2001 W Main St		Troy Humphrey/Anna Russell						Cayman's
Center on Main	1965	Heather O'Connell	60,000	0	0%	\$0.00	\$0.00	Firestone
500 Main St		Heather O'Connell						n/a
Champions Centre	1996	Equity Commercial Realty	375,000	48,478	12.93%	\$18.00	\$30.00	Barnes & Noble, PetSmart
520 - 700 Ed Noble Parkway		Judy Hatfield						Bed Bath & Beyond
Colonial Estates	1988	Hoppenstein Properties, Inc	104,225	53,945	51.76%	\$5.00	\$9.00	Buy For Less, Dollar General
12th Ave SE & E Lindsey St		Norman Hoppenstein						Rent-A-Center
Crimson Centre	2005	Equity Commercial Realty II, LLC	39,204	1,820	4.64%	\$18.00	\$18.00	Billy Sims
2627 N Classen Blvd		Eric Fleske/Josh White						Slim Chickens
Cross Timber Retail Center	2016	CBRE/OKLA	24,331	4,200	17.26%	\$22.00	\$22.00	Pub W
10740 S May Avenue		Kendra Roberts						SuperCuts
Downtown Shopping Center	1974/2009	Brady Properties	50,000	0	0%	\$8.00	\$10.00	Sprouts
555 W Main Street		Ali Ghaniabadi						Cellar Wine and Spirits

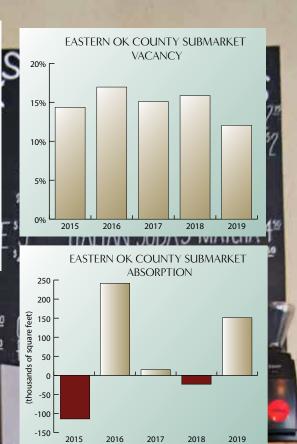
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### 2019 Year End Oklahoma City Retail Market Summary MOORE-NORMAN SUBMARKET

Moore-Norman	Built/Updated	Leasing Agent	Total Space	Available Space	Vacant	Rate 1	Rate 2	Anchor Tenants
Eastmoor Shopping Center	2006	Equity Commercial Realty	25,857	2,034	7.87%	\$12.00	\$13.00	Dollar General, Subway
811 SE 4th		Mark Hyde						Cleveland County Health Dept.
Empire Plaza 3040- 3058 Classen Blvd	2006	HCB Commercial Real Estate Co Scott Heiple	30,000	0	O%	\$17.00	\$17.00	Subway Athletic Loft
Fritts Farm	2006/2012	Creek Commercial Realty, LLC	535,924	3,714	0.69%	\$24.00	\$26.00	Home Depot, Hemisphere's
SW 19th Street & Telephone Rd		Ethan Slavin						Target; Dick's, Burlington
Heisman Square 12th Ave SE & E Alameda St	1999	CBRE/OKLA Stuart Graham	93,000	0	O%	\$13.00	\$15.00	Homeland, Ace Hardware At the Beach
Hollywood Center 1600 W Lindsey St	1964	NAI Sullivan Group David Hartnack	127,600	0	0%	\$9.00	\$0.00	Homeland Dollar Tree
Madison Square Shopping Center	2014	CBRE/OKLA	45,070	23,406	51.93%	\$18.00	\$22.00	BA Fitness, Sherwin Wil- liams
480 24th NW Malibu Shopping Center 824 NW 12th St	1975/2010	Kendra Roberts/Stuart Graham Gerald Gamble Co. Gerald Gamble	21,000	0	0%	\$12.00	\$0.00	OU Office Armstrong McCall Rent-A-Center
Merkle Creek Plaza	1985	Equity Commercial Realty	33,753	0	O%	\$15.00	\$15.00	Play It Again Sports
2203 W Main St		Gayla Artman						World Acceptance Corpo- ration
Moore Towne Center I-35 & SW 19th St	2005	Creek Commercial Realty, LLC Ethan Slavin	35,000	4,979	14.23%	\$18.00	\$16.00	McAlester's Mazzios Pizza
New City Center	1963/1998	Precor Ruffin	181,894	25,855	14.21%	\$10.00	\$12.00	Aarons, Supermercados Morelos
605 N Moore Ave.		Rick Pritchett Newmark Grubb Levy Strange						4 Wheel Parts
Normandy Creek	1990	Beffort Jay Cohlmia/Danny Ojeda/Mi-	69,558	25,962	37.32%	\$14.50	\$14.50	Gillian Music Shall We Dance, Hobby
2200 W Main St		chael Rapella						Town
North Park Plaza 1024 N Flood	1960	Owner Managed Phoenix Central	37,000	0	O%	\$8.00	\$12.00	Liquor Market
Redbud Plaza 239 & 247 34th Ave SW	1997/2016	Equity Commercial Realty Gayla Artman	24,000	4,723	19.68%	\$17.00	\$18.00	Gymboree, Edward Jones Juan Del Fruego's
Riverwalk Centre I-35 & SW 19th St	2000	Price Edwards & Company George Williams	165,665	10,720	6.47%	\$16.00	\$14.00	Kohl's, Gamestop Catherine's, Urban Air
Riverwalk Plaza 2109-2139 Riverwalk Dr	2000	Precor Ruffin Rick Pritchett	26,939	4,536	16.84%	\$11.57	\$18.00	Integris Physical Therapy Chelino's
Riverwalk Shops 2713 S I-35 Service Rd	2006	CBRE/OKLA Stuart Graham	33,166	4,200	12.66%	\$20.00	\$20.00	Alfredo's Cox Communications
Robinson Crossing 1300 N Interstate Dr	1986/1989	Brady Properties Ali Ghaniabadi	116,400	12,160	10.45%	\$12.00	\$12.00	Dominos Pizza AMC Theater
Royal Rock 19th & Fritts Blvd.	2015	Avenue CRE Randy Vaillancourt	164,914	2,307	1.40%	\$29.00	\$18.00	Winco, T-Mobile Schlotzsky's
Shops at Moore	2007/2014	CBRE/OKLA Mark Inman/Stuart Graham/Ken-	568,679	11,294	1.99%	\$0.00	\$0.00	Ross, Bed Bath & Beyond
2650 S I-35 Rd	1005	dra Roberts	110 740	5 214	4.0.00/	<u>¢0 50</u>	¢15.00	Best Buy, Hobby Lobby
Silver Leaf NE 12th St & N Eastern Ave	1985	Bright Star Realty Sun Lee	110,740	5,314	4.80%	\$8.50	\$15.00	Silverleaf Furniture Family Dollar
Sooner Mall I-35 & W Main St	1976/1999	Brookfield Properties Tyler Cassell	511,569	75,000	14.66%	\$0.00	\$0.00	Dillard's, JCP Shoe Dept.
Sooner West/River Oaks Plaza	1981	Equity Commercial Realty	68,440	1,500	2.19%	\$16.50	\$17.50	Tuesday Morning
36th Ave SW & W Main St Stubbeman Village	1972	Gayla Artman University of Oklahoma	33,475	0	O%	\$0.00	\$0.00	Henry Hudson's Papa John's
Elm Ave & Elmwood Dr Suites on Broadway	1966	Buchanan Realty	50,000	0	0%	\$11.50	\$12.57	Ratcliffe's Bookstore AD, Inc
NW 5th St & N Broadway St The Main Center	2005	Steve Buchanan,Debbie Butler HEW Marketing, Inc.	106,307	0	0%	\$0.00	\$9.00	Moore Escape Room Hobby Lobby
24th & Main St University Town Center	2008	Heather Warrington CBRE/OKLA	1,129,119	11,402	1.01%	\$14.00	\$31.00	Mardel's Kohl's, Target, Crest
1500 24th Ave NW	1090	Mark Inman/Stuart Graham	40.809	0	0%	00.93	\$14.50	Academy, HomeGoods
West Port Shopping Center 1200 N Santa Fe Ave	1980	Interwest Realty Robert Williams	40,898	0	0%	\$8.00	\$14.50	Moore Family Clinic GFF Foods
West Port Shopping Center 1200 N Santa Fe Ave	1980	NAI Sullivan David Hartnack	40,898	0	O%	\$8.00	\$14.50	Moore Family Clinic GFF Foods
Moore-Norman Totals			5,750,278	409,191	7.12%			

### 2019 Year End Oklahoma City Retail Market Summary EASTERN OK COUNTY SUBMARKET

Eastern Oklahoma County vacancy improved significantly over the second half of the year, ending the year at 12.0 percent, down from 14.0 at mid-year. Ollie's back-filled a portion of the long-vacant former Hobby Lobby space at Gateway Plaza and both Warren Theatre and Andy's opened at Sooner Rose. It should also be noted that the former Sears building at Reno and Air Depot was bought by the City of Midwest City for non-retail use. Overall, new retail in this submarket continues to perform well while there remains a significant amount of product that is older, several of which have significant deferred maintenance or difficult configurations. The larger spaces in these older centers have proven more difficult to lease. This submarket, more than any other, has a significant discrepancy in occupancy between older and newer centers.



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Eastern OK County	Built/Updated	Leasing Agent	Total Space	Available Space	Vacant	Rate 1	Rate 2	Anchor Tenants
23 Post Plaza	1986	Nancy Brewer	35,000	2,040	5.83%	\$0.00	\$0.00	Spencer's Smokehouse
NE 23rd St & N Post Rd		Nancy Brewer						Farmer's Insurance
Boulevard Marketplace	1984	Weingarten Realty	35,765	0	0%	\$16.00	\$18.00	Crest Grocery
101 N Douglas Ave		Andrew Bell						Dollar Tree
Choctaw Plaza	1974/1984	Newmark Grubb Levy Strange Beffort	131,000	27,378	20.90%	\$6.95	\$6.95	Cash Savers, Chase Bank
14407 NE 23rd St		Michael Almaraz						Dollar Tree, Dollar General
Decker Center	1982	Interwest Realty	36,365	5,026	13.82%	\$14.00	\$14.00	Jubilee Dental
1200 S Air Depot Blvd		George Huffman						Fedex
Del City Crossing	2012	CBRE/OKLA	24,200	2,400	9.92%	\$20.00	\$20.00	Ted's Cafe Escondido
I-40 & Sooner Rd		Stuart Graham						The Garage, Volcano Sushi
Del Crest Center	1957/2016	Sooner Investment	95,563	8,000	8.37%	\$24.00	\$24.00	Gold's Gym, Family Dollar
SE 15th & I-40		Brad Goodwin						Harbor Freight

59,000

34,900

51,520

25,376

31,980

0

43.01%

62.07%

0%

\$0.00

\$8.00

\$5.00

\$0.00

\$0.00

\$7.00

EASTERN OKLAHOMA COUNTY

**Del Crest Shops** 

Dickson Plaza

SE 15th & Sunnylane

SE 15th St & S Post Rd

1100 N Midwest Blvd

Eastgate Shopping Center

1957/2016

1978/1980

1965

Price Edwards & Company

Karleen Krywucki/Ev Ernst

Equity Commercial Realty

Joe Leon

Mark Hyde

Midwest Business Investments

Save-A-Lot

Dollar Tree

Shapes Gym

Farmer's Insurance

Queen's Beauty Supply

@coffeeslingers

### 2019 Year End Oklahoma City Retail Market Summary EASTERN OK COUNTY SUBMARKET

Eastern OK County	Built/Updated	Leasing Agent	Total Space	Available Space	Vacant	Rate 1	Rate 2	Anchor Tenants	
Gateway Plaza	1985	Owner Managed	87,512	25,300	28.91%	\$10.00	\$15.00	Ollie's Outlet	
SE 15th St & S Air Depot Blvd		Bobbie Tritten						Dollar Tree	
Hartsdel SE 44th St & S Bryant Ave	1995	Charles Shadid Charles Shadid	49,726	5,000	10.06%	\$4.00	\$7.00	Family Dollar Beauty Supply	
Heritage Plaza		Avenue CRE	75,071	21,327	28.41%	\$6.00	\$8.00	Select Physical Therapy	
351 N Air Depot Blvd		Randy Vaillancourt						Economy Hearing Aid	
Holiday Square	1974/2015	Equity Commercial Realty	86,652	10,450	12.06%	\$6.86	\$12.39	The Dance Depart- ment	
1100 S Air Depot Blvd		Mark Hyde						Los Vacqueros Dollar Tree, Buy For	
Northeast Town Center	1970/2017	Price Edwards & Company	93,825	34,800	37.09%	7.09% \$8.00	\$13.00	Less Ice Events Center &	
1124 NE 36th St		Ev Ernst/George Williams						Grill	
Oakcliff Shopping Center 3102 SE 44th Street	1966	Charles Shadid Charles Shadid	51,200	0	O%	\$5.00	\$5.00	Tom's Tires Karen's Treasures	
Park Estates NE 36th & N Kelly Ave	1952	Century 21 Goodyear Green Tim Combs	38,000	15,000	39.47%	\$0.00	\$0.00	Beauty Town	
Park Plaza	1993	Charles Shadid	38,399	20,000	52.08%	\$3.00	\$4.00	Diva Beauty Supply	
3700 Springlake Dr		Charles Shadid							
Sooner Market Place	1995	Charles Shadid	63,063	6,500	10.31%	\$4.00	\$7.50	Chelino's	
E Reno Ave & N Sooner Rd		Charles Shadid							
Sooner Rose SE 15th & Sooner Road	2016/2019	Sooner Development Brad Goodwin	496,988	Ο	O%	\$12.00	\$25.00	Hobby Lobby, Burl- ington Academy, Warren	
								Theater	
Sooner Town Center SE 29th St & S Air Depot Blvd	2005	Sooner Investment Brad Goodwin	795,000	2,415	0.30%	\$24.00	\$0.00	Target, J C Penney	
Spencer's Center NE 23rd St & N Spencer Rd	2000	Charles Shadid Charles Shadid	40,000	10,000	25%	\$3.00	\$5.00	Conoco	
Sunnylane Plaza	1979	Hayes Brokerage	84,888	40,000	47.12%	\$6.00	\$5.00	Advance America, Family Dollar	
SE44th St & S Sunnylane Rd		Don Hayes						, Anna's Beauty Supply	
Tan & Tone America Center	2005	Ta Real Estate	25,300	0	O%	\$7.00	\$12.00	Uptown Thrift	
1900 S Air Depot Blvd								Mid-Del Complete Dental Care	
Tenth Street Plaza 9207 NE 10th St	1960	Owner Managed	33,000	0	O%	\$6.00	\$0.00	Dollar General	
Town & Country Center	1966/1989	Price Edwards & Company	133,916	11,496	8.58%	\$9.50	\$16.00	Ross, Big Lots,	
E Reno Ave & N Air Depot Ave		Ev Ernst/George Williams/ Jacob Simon						Ace Hardware, Aarons	
Uptown Plaza	1958/2006	Price Edwards & Company	194,033	55,371	28.54%	\$0.00	\$0.00	Langston's, Family Dollar	
7430 SE 15th St		Karleen Krywucki/Everest Ernst/Jacob Simon						Tuesday Morning, Locke Supply	
Village Oak Plaza 1000 S Douglas Blvd	1981	Nicholas Commercial Cole Ream	27,500	0	O%	\$10.00	\$8.00	Lupe's Restaurant Papa Johns Pizza	
Village Shopping Center	1973	Newmark Grubb Levy Strange Beffort	31,634	2,350	7.43%	\$7.00	\$7.00	Rent-A-Center, Village Quality Foods	
4718 - 4754 SE 29th St		Michael Rapella/Danny Ojeda/ Jay Cohlmia						Akropolis Greek Restaurant	
Westminster Shopping Center	1963	Owner Managed	58,000	0	O%	\$5.00	\$6.00	23rd Street Auction	
2401 N Westminster								Miles Millwork, Ratti Kool Print Shop	
Eastern OK County Totals			3,007,020	362,209	12.05%				

### RETAIL MARKET SALES SUMMARY

Most sales activity continues to be at the top of the market or the bottom of the market. The sale of Casady Square and Decker Center in the first quarter were exceptions, stable B-class neighborhood centers. In the second quarter, we saw more institutional owners continue to exit our market. University Northpark is one of the metro areas premier newer centers and its recent sale continues a trend of power center sales. Kite Realty, who entered the market in 2014 & 2015 with the purchase of Silver Springs Crossing, Shops at Moore, University Northpark and Belle Isle Station, is in the process of exiting the market with the sale of Norman's University Northpark to Rainier out of Dallas and the expected sale of Shops at Moore. Kite is also marketing Silver Springs Crossing and ultimately they will sell Belle Isle Station. Inventrust out of Chicago sold its last Oklahoma City property, Rockwell Plaza, in June to RCG out of Atlanta; Inventrust at one time owned five large power centers here.

These institutional investors exiting the market are driven by a combination of factors, including the lifecycle of the investment necessitating a return of funds to investors but also, a desire by institutions to exit secondary markets and return to their core markets. Capitalization rates on these sales have been risen due to the lack of institutional interest and uncertainty in the retail market. The capitalization rate on most of these transactions has been between 9.0 and 10.0 percent; three years ago, the rate on similar transactions was 7.5 percent or less. Institutional investors will come back when retail stabilizes, but for now, prices have come down and opened the door for more local and regional buyers.

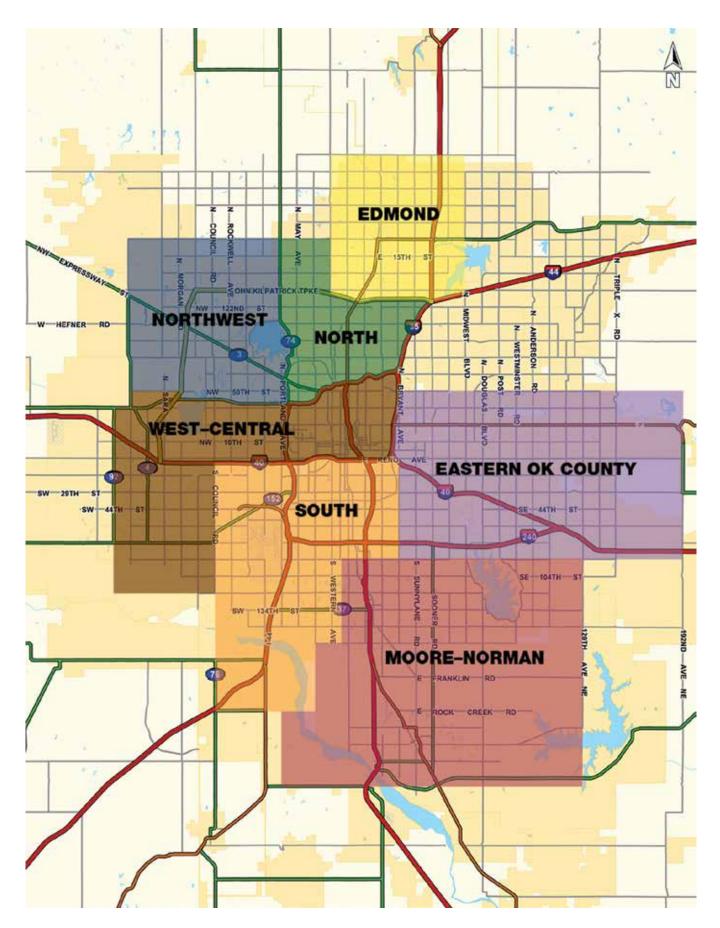
Distressed sales highlighted third quarter retail sales activity. Berkshire Plaza in Edmond and Norman's first power center, Parkway Plaza, both sold after going through foreclosure. Each has a unique story of how it got into trouble, so don't read too much into the sales. Berkshire was significantly over-leveraged and ownership could not re-finance upon loan maturity. Parkway Plaza, on the other hand, was owned by a TIC with no cash reserves and limited ability to raise funds, which hindered its ability to retenant. In addition to these sales, two older neighborhood centers sold, Silver City in Mustang and Normandy Creek in Norman.

You can see, especially with no sales in the fourth quarter, that it was a mixed-year in investment sales. Expect the same in 2020 with a softer local economy and the continuation of change in the retail landscape.

#### **Oklahoma City Metro Shopping Center Sales**

Property	Address	Submarket	Building SF	Sales Price	Price PSF	Sale Date	
Casady Square SC	9201 N Pennsylvania	North OKC	136,772	\$9,600,000.00	\$70.19	1/4/19	
Decker Center	1200 S Air Depot	MWC	36,365	\$3,550,000.00	\$97.62	2/28/19	
Boulevard Market Place	101 N Douglas	MWC	36,000	\$6,150,000.00	\$170.83	3/7/19	
Heritage Plaza	351 N Air Depot	MWC	75,071	\$2,300,000.00	\$30.64	5/31/19	
University Town Center	1500 24th Avenue NW	Norman	417,515	\$63,000,000.00	\$150.89	6/25/19	
Rockwell Plaza	7104 NW Expressway	Northwest	255,213	\$20,500,000.00	\$80.33	6/19/19	
Normandy Creek	2224-2280 W Main St.	Norman	67,854	\$5,800,000.00	\$85.48	7/22/19	
Berkshire Plaza	1427 S Broadway	Edmond	35,312	\$4,095,000.00	\$115.97	8/23/19	
Silver City Town Center	101-361 N Mustang Rd	Mustang	89,600	\$5,500,000.00	\$61.38	8/30/19	
Parkway Plaza	520-690 Ed Nobel Pkwy	Norman	255,218	\$17,500,000.00	\$68.57	9/18/19	

### RETAIL SUBMARKET MAP





5.1 MILLION square feet of office and industrial space

**3.9 MILLION** square feet of retail space

3,000 multifamily units

**\$5** BILLION in closed transactions



## OKLAHOMA'S LEADING COMMERCIAL REAL ESTATE FIRM

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