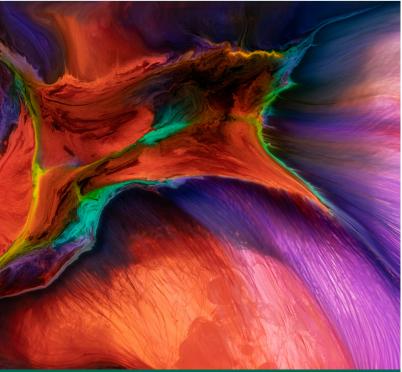
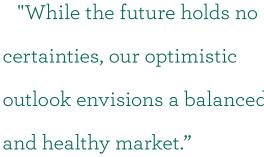
Price Edwards and Company

MULTIFAMILY MARKET REPORT







AND COMPANY

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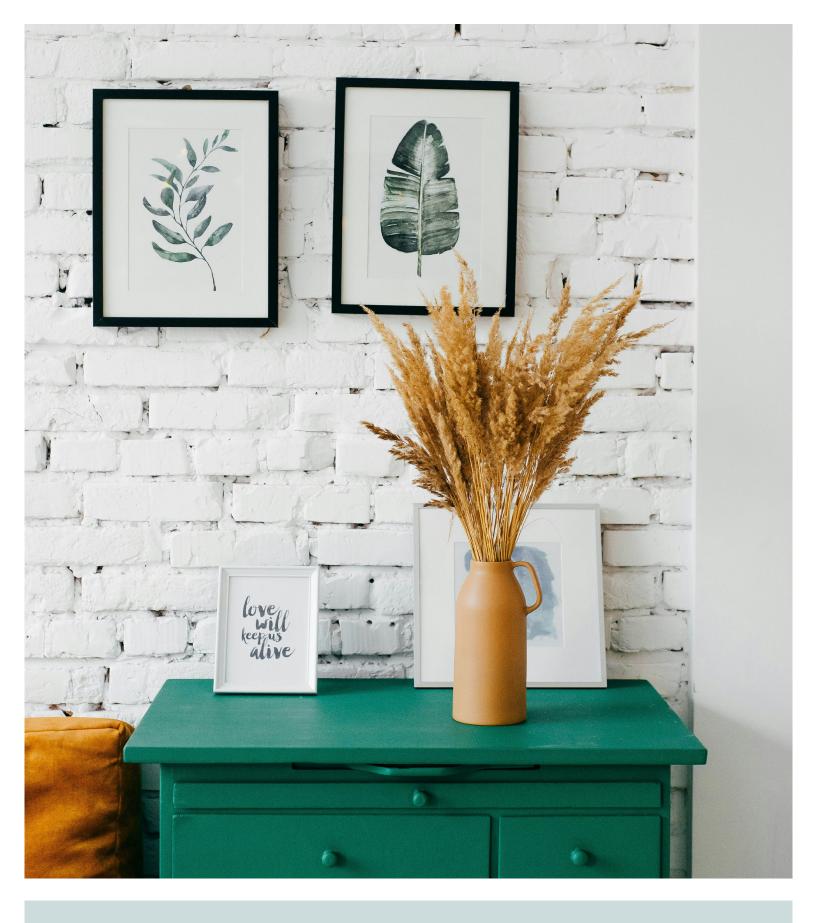


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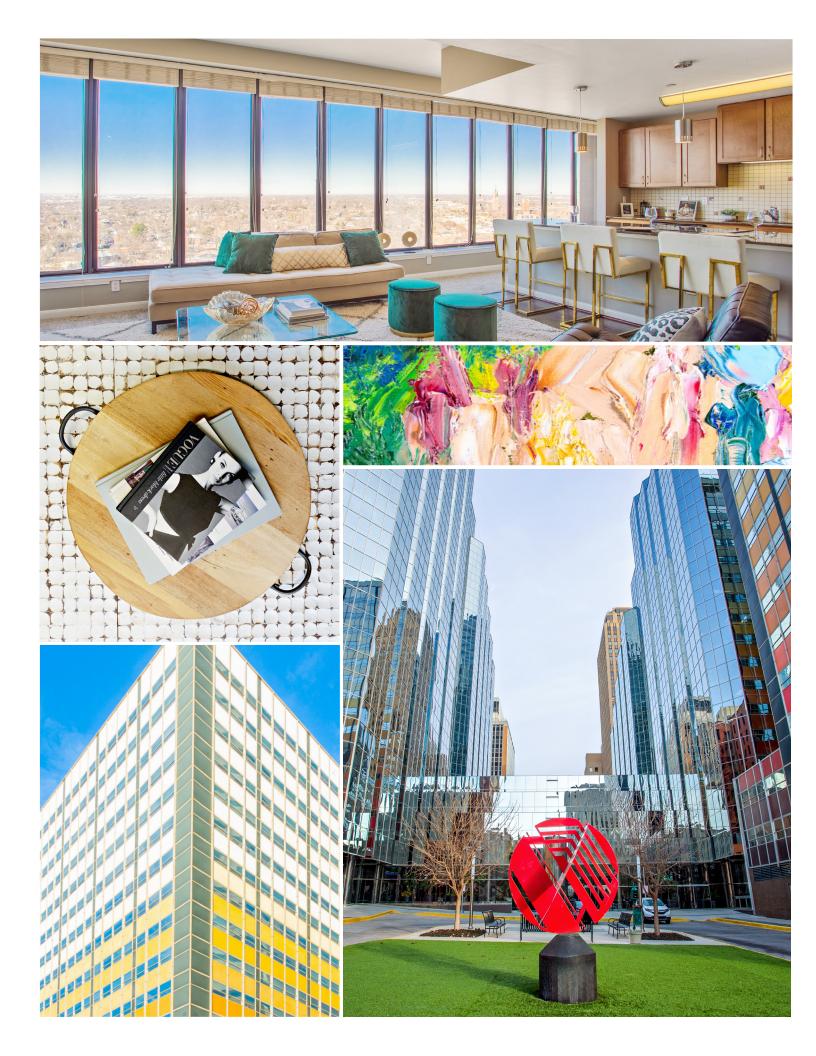
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Price Edwards and Company has been conducting market reports in the Oklahoma City market since its inception in 1988. We contact each property owner to gather data, assimilate it into meaningful statistics and add a market narrative based on our many years of experience in the OKC commercial real estate market. We conduct the office and retail reports semi-annually and the industrial & multifamily reports annually. We are the only source that provides and publishes specific data on each building in the market.



Market Overview

In our 2022 report, we highlighted the enduring strength and consistent performance of the multifamily market, showcasing how stakeholders benefitted from steady gains in both property appreciation and rental incomes. However, the landscape shifted markedly post-pandemic, with Oklahoma City's multifamily market experiencing significant fluctuations across key indicators such as sales volume, rental rates, and price per unit.

The story of 2023 diverged from recent trends. Despite continued growth, the pace of rental rate increases slowed across all asset classes. Of the properties we surveyed of over 25 units across the metro we observed a 2.7% rise in rental rates, a deceleration from the 6% increase in 2022 and the 12% uptick the preceding year. A closer examination of sales and other metrics, detailed on the following page, supports our perspective on the market's direction for 2024.

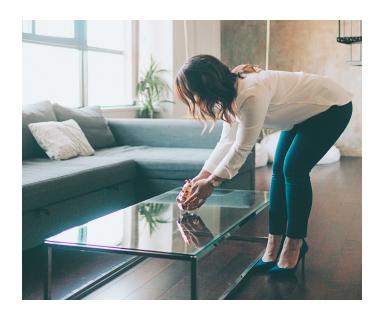
The 2024 Greater Oklahoma City Outlook reveals that the city enjoys a notably low annual average unemployment rate of 2.9%, the fourth lowest since 1990. Additionally, the report notes a 14% decline in housing starts, with 4,465 new construction starts in 2023. The rapid increase from 2021 in interest rates by the Federal Reserve in 2023, aimed at tempering inflation and cooling the economy, deterred potential homebuyers, pushing them towards rentals and helping maintain high occupancy rates. Until interest rates stabilize, we anticipate continued high occupancy and fewer transactions compared to the low-cost debt era of recent years.

With interest rates at a peak unseen in two decades and an upcoming presidential election, 2024 promises to be an interesting year. We foresee a market characterized by reduced sales volume and potentially increased distressed sales, as some owners face refinancing challenges. These pressures may force difficult decisions, including foreclosures or forced sales at reduced prices, leading to cap rate expansion and, ultimately, market stabilization. This is the typical cycle of any market downturn.

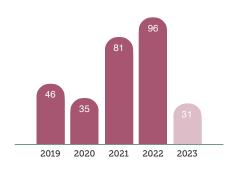
Looking ahead to 2024 and beyond, we expect the market to adjust to moderately higher rates and stabilize at more sustainable levels. While the future holds no certainties, our optimistic outlook envisions a balanced and healthy market environment in the coming years.



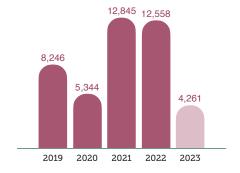
Sam WalterMultifamily Investment Specialist
Price Edwards and Company



Historical Number of Properties Sold

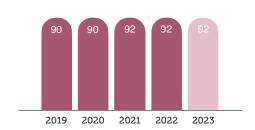


Historical Number of Units Sold



OKC Historical Multifamily Occupancy

% Occupied





Investment Sales

Not surprisingly, the interest rate environment combined with overall market conditions has led to a huge decrease in property transactions. To say 2023 was a slower year than the previous two years is an understatement. While 2021 and 2022 posted all-time highs for property transactions, 2023 had the lowest amount of property transactions over the past 5 years (31 transactions), with 2020 being the closest at 35 transactions and we all know why that happened.

To begin 2022, the Fed's prime rate was three and a half percent (3.5%), by the end of 2023 it was eight and a half percent (8.5%). This upward tick in interest rates has been one of two big contributing factors to the slow in property transactions. As a result, banks have become a lot more restrictive on lending. While banks have the capital to lend, interest rate volatility, slower rent growth, and general uncertainty in the market led banks to be more cautious, especially on multifamily assets. Many banks are looking to only lend on 'newer' vintage properties with stricter underwriting criteria.

Another issue affecting property operations and value is the insurance market. Insurance companies are following the banks in being more restrictive on what they insure due to both global losses and, locally, incidents of hail. Insurers have become more stringent in their risk assessments, leading to higher premiums, reduced coverage options, and increased deductibles for policy holders.

As a result, property owners and buyers are facing greater challenges in securing comprehensive and affordable coverage, particularly in high-risk areas like Oklahoma. Over the past five years, premiums in our market have more than doubled, reaching \$1,000 per unit for some properties. As mentioned above, the number of properties and units transacted in 2023 (31 properties or 4,261 units) was a decrease of 65 percent from 2022. While that is a significant difference, the underlying values remained relatively unchanged. Price per unit saw only a modest 3.4 percent decrease from last year to an average of \$85,311. This may very well change in 2024 as the market accepts higher interest rates and correspondingly higher capitalization rates.

2024 looks to be another year of uncertainty. The likelihood of interest rate decreases keeps getting pushed down the road given the continued strong economy; as a result the focus has been shifted to stabilizing instead of cutting. This is what is needed for the market but comes with some pain. Part of this stabilization will include foreclosures and distressed sales. The theme of "Survive til 25" seems to have some validity to it.



Year-end 2023 Market Totals

 Units
 1 BR

 75,684
 \$1.23/SF

 Occupied
 2 BR

 92%
 \$1.07/SF

\$1.61/SF

3 BR \$1.03/SF

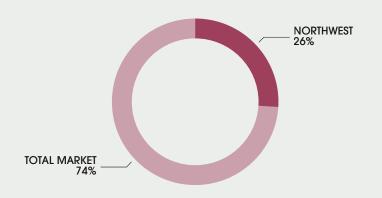




Dirk ErdoesMultifamily Investment Specialist
Price Edwards and Company



Northwest VS Total Market

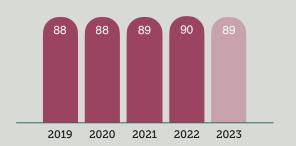


CURRENT NORTHWEST MARKET

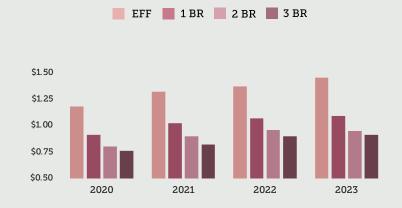
19,591 Units Studied Average Vacancy is 11%

| Class | Occupancy | EFF | 1 BR | 2 BR | 3 BR |
|----------------|-----------|--------|--------|--------|--------|
| Submarket | 89% | \$1.45 | \$1.09 | \$0.94 | \$0.91 |
| Class A | 98% | \$1.70 | \$1.40 | \$1.18 | \$1.09 |
| Class B | 95% | n/a | \$1.23 | \$1.12 | \$1.13 |
| Class C | 88% | \$1.44 | \$1.06 | \$0.91 | \$0.88 |
| All Bills Paid | 48% | n/a | \$0.98 | n/a | n/a |

Northwest Historical Occupancy % Occupied



Northwest Historical Rental Rates

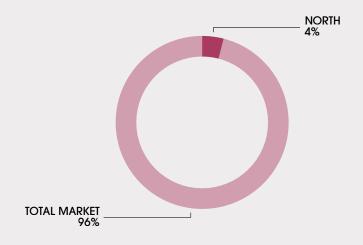


| Property | Address | Year Built | # of Units | Percent Occupied | EFF Rate | 1 BR Rate | 2 BR Rate | 3 BR Rate |
|---------------------------------|----------------------------|---------------|---------------|---------------------|-------------|--------------|--------------|--------------|
| Auburn Lane | 6029 NW 10 | 1973 | 152 | 85% | | \$0.64 | \$0.65 | \$0.56 |
| Bennett Ridge | 8201 N Rockwell | 1982 | 304 | 88% | \$1.55 | \$1.42 | \$1.18 | |
| Bethany Square | 1900 N Rockwell | 1976 | 217 | 100% | | \$1.23 | \$0.85 | \$0.66 |
| Bluff Creek | 5757 W Hefner | 1984 | 313 | 95% | | \$1.32 | \$1.21 | |
| Boardwalk | 6400 NW Expressway | 1984 | 192 | 96% | | \$0.99 | \$1.03 | |
| Brandon Place Apartments | 6700 W Memorial | 2012 | 200 | 97% | | \$1.26 | \$1.16 | \$0.98 |
| Bridgepoint | 5304 Willow Cliff Road | 1977 | 269 | 62% | | \$1.10 | \$0.81 | \$0.92 |
| Bryan Hill | 7204 NW 36 | 1972 | 232 | 58% | \$1.37 | \$1.00 | \$0.89 | |
| Castle Tower | 5510 NW 23 | 1960 | 122 | 91% | \$1.24 | \$0.91 | \$0.84 | |
| Cave Creek Apts | 3037 N Rockwell | 1977 | 70 | 95% | | \$0.79 | \$0.72 | |
| Chestnut Hills | 7228 NW 10th | 1972 | 112 | 90% | | \$0.58 | \$0.56 | |
| Chevy Chase | 6401 N Warren | 1972 | 222 | 90% | | \$1.00 | \$0.88 | - |
| Cimmaron Pointe | 8301 N Council | 1978 | 252 | 97% | \$1.54 | \$1.38 | \$1.19 | \$1.07 |
| Council Crossing | 7920 NW 21 | 1970 | 339 | 93% | | \$1.64 | \$1.19 | |
| Council Place | 10800 N Council | 1985 | 256 | 98% | | \$1.13 | \$1.02 | \$1.28 |
| Crown at Lone Oak Apartments | 15400 Crown at Lone Oak Dr | 2018 | 283 | 96% | | \$1.39 | \$1.16 | |
| Crown Martin Park | 5300 W Memorial | 1999 | 286 | 94% | | \$1.27 | \$1.09 | |
| Crown Pointe | 12600 N MacArthur | 1999 | 360 | 94% | | \$1.12 | \$1.12 | |
| Diamond Ridge Apartment Homes | 408 Summit Ridge Dr | 1985 | 133 | 98% | | \$0.94 | \$1.12 | \$1.11 |
| Diamond Trails Apartments | 4396 NW 36 | 1973 | 235 | 75% | | \$1.19 | \$1.02 | \$1.14 |
| Esplande by the Lake Apartments | 4605 W Nicklas Ave | 1972 | 136 | 79% | | \$0.95 | \$0.71 | \$0.73 |
| Forest Creek | 7201 NW 122 | 1997 | 200 | 99% | | \$1.13 | \$0.97 | \$0.96 |
| Forest Oaks on Perdue | 5700 NW 23 | 1971 | 258 | 89% | | \$1.07 | \$0.95 | \$0.81 |
| Foxcroft | 6810 NW 16th | 1984 | 187 | 43% | | \$0.97 | \$0.89 | \$0.73 |
| Gables at Westlake | 12901 N MacArthur | 1984 | 200 | 95% | \$1.49 | \$1.23 | \$1.16 | <u> </u> |
| Garden Gate Apartment Homes | 4023 Fontana Drive | 1986 | 113 | 88% | | \$2.10 | \$1.03 | \$1.07 |
| Heritage House II | 1307 N Meridian | 1974 | 92 | 74% | | \$0.94 | \$0.85 | |
| Heritage Ridge | 7550 NW 10 | 1972 | 112 | 73% | | \$0.99 | \$0.90 | |
| Hunters Ridge | 9211 N Council | 1985 | 212 | 94% | \$1.46 | \$1.28 | \$1.07 | |
| Jasper Gardens | 2500 N Rockwell | 1970 | 104 | 95% | \$1.00 | \$0.84 | \$0.81 | \$0.83 |
| Lake Hefner Townhomes | 7000 W Britton Road | 1973 | 276 | 95% | + | \$0.93 | \$1.05 | + |
| Lakeside Village | 6460 W Wilshire | 1974 | 150 | 90% | | \$0.93 | \$0.93 | |
| Lakewood Estates Apartments | 7806 Lyrewood Lane | 1973 | 203 | 88% | | <u> </u> | \$0.68 | \$0.77 |
| Lamplight on 34th Street | 5811 NW 34 | 1968 | 126 | 80% | | \$1.07 | \$1.03 | \$0.86 |
| MacArthur Crossing | 727 N MacArthur | 1962 | 242 | 98% | | \$0.94 | \$0.80 | \$0.85 |
| Meridian Mansions | 1309 N Meridian | 1967 | 114 | 48% | | \$0.98 | | |
| Meridian Village Apartments | 4220 NW 10th St | 1974 | 248 | 98% | \$1.29 | \$1.02 | \$0.81 | \$0.90 |
| Newport/Granada | 3407 NW 39 | 1963 | 124 | 92% | \$1.42 | \$1.00 | \$1.04 | \$0.72 |
| Oasis at Memorial Apartments | 13331 N MacArthur Blvd | 2015 | 228 | 97% | \$1.70 | \$1.33 | \$1.25 | \$1.20 |
| Park Macarthur | 4500 N MacArthur | 1970 | 136 | 90% | | \$1.11 | \$0.99 | |
| Parkview Flats | 4638 NW 19 | 1976 | 158 | 93% | | \$1.04 | \$0.87 | |
| Portland Parke Apartments | 3175 N Portland | 1972 | 207 | 99% | \$1.12 | \$0.82 | \$0.80 | \$0.90 |
| Prairie Springs | 9777 N Council Road | 1998 | 476 | 92% | | \$1.27 | \$1.14 | \$1.20 |
| Putnam Green | 7525 Knight Lake Drive | 1970 | 250 | 82% | | \$0.81 | \$0.82 | \$0.64 |

| Property | Address | Year Built | # of Units | Percent Occupied | EFF Rate | 1 BR Rate | 2 BR Rate | 3 BR Rate |
|---------------------------|-----------------------|---------------|---------------|---------------------|-------------|--------------|--------------|--------------|
| Residences at Lakeshore | 9268 N MacArthur | 1972 | 160 | 94% | | \$1.04 | \$0.98 | \$0.96 |
| Retreat at Riverbend | 8114 W Britton Road | 1982 | 216 | 96% | | \$1.23 | \$0.87 | |
| Savannah Pointe | 6134 N MacArthur Blvd | 1975 | 137 | 96% | | | \$1.05 | \$0.80 |
| SIX 100 Meridian | 6100 N Meridian | 1970 | 271 | 97% | | \$0.86 | \$0.73 | |
| Solare Apartments | 6103 NW 63rd | 1973 | 296 | 94% | \$1.26 | \$0.99 | \$0.88 | \$1.07 |
| Sonterra | 7524 NW 10th St | 1974 | 40 | 87% | | \$0.85 | \$0.85 | \$0.56 |
| Stonebridge Townhomes | 4108 Cove Drive | 1984 | 55 | 87% | | | \$0.98 | \$0.93 |
| Stonebrook | 9301 N MacArthur | 1983 | 360 | 98% | | \$1.20 | \$1.04 | |
| Summer Oaks | 5770 NW 16 | 1972 | 197 | 94% | | \$0.90 | \$0.81 | \$0.69 |
| Summerfield Place | 11777 N Meridian | 1982 | 224 | 92% | \$1.71 | \$1.21 | \$1.31 | |
| Tammaron Village | 11100 Roxboro | 1983 | | 95% | \$1.32 | \$1.15 | \$1.12 | |
| The Alora | 6446 NW 63 | 1970 | 850 | 85% | | \$1.09 | \$0.90 | \$0.79 |
| The Apex | 521 N Council Road | 1969 | 140 | 93% | | \$1.28 | \$1.02 | |
| The Arden Walnut Creek | 6801 NW 122 | 1989 | 104 | 95% | | \$1.14 | \$0.93 | |
| The Augusta | 4001 NW 122 | 1986 | 197 | 95% | | \$1.67 | \$1.28 | |
| The Belmont | 1800 N Rockwell | 1974 | 162 | 98% | | \$1.00 | \$0.87 | \$0.89 |
| The Grove | 1128 Glade | 1972 | 112 | 90% | | \$0.88 | \$0.79 | \$0.89 |
| The Invitational | 3959 NW 122 | 1984 | 344 | 96% | | \$1.27 | \$1.19 | |
| The Izzy | 8557 Candlewood | 1977 | 328 | 50% | | \$1.14 | \$0.46 | \$0.86 |
| The Lodge On The Lake | 5577 NW 50 | 1981 | 252 | 74% | | \$0.98 | \$0.90 | |
| The MacArthur Apartments | 5745 NW 19th | 1972 | 164 | 95% | | \$1.21 | \$1.03 | \$0.89 |
| The Mira Vista | 4750 NW 23 | 1969 | 132 | 97% | | \$0.85 | \$0.77 | |
| The Park At Memorial | 4201 W Memorial | 1997 | 316 | 95% | | \$1.38 | \$1.27 | \$1.23 |
| The Park at Tuscany | 2737 NW 140th St | 2012 | 266 | 99% | | \$1.46 | \$1.28 | |
| The Reserve at West 10th | 6640 NW 10th | 1968 | 205 | 91% | | \$0.96 | \$0.55 | \$0.61 |
| The Shores | 14117 N Rockwell Ave | 2013 | 300 | 98% | | \$1.53 | \$1.08 | \$1.10 |
| The Trails at Rockwell | 14600 N, Rockwell | 2013 | 450 | 98% | | \$1.47 | \$1.17 | |
| The Warrington | 12700 N MacArthur | 1984 | 204 | 92% | | \$1.34 | \$1.21 | \$1.19 |
| Tuscany Village | 6900 London Way | 1977 | 314 | 73% | | \$0.66 | \$0.55 | \$0.61 |
| Verde Vista Apartments | 4746 NW 23rd Street | 1972 | 111 | 90% | | \$0.86 | \$0.73 | |
| Villas at Stonelake | 7404 Lyrewood Lane | 1979 | 750 | 89% | | \$1.00 | \$0.78 | |
| Vines at Eleanor | 2626 N Meridian | 1979 | 111 | 100% | | \$0.97 | \$0.77 | |
| Vines at Meridian | 5418 N Meridian | 1971 | 96 | 92% | \$2.79 | \$1.01 | \$0.89 | \$1.46 |
| Walnut Gardens | 6700 NW 16th Street | 1988 | 198 | 55% | | \$1.12 | \$0.69 | |
| Wedgewood Village | 4101 NW Expressway | 1977 | 301 | 88% | | \$0.93 | \$0.96 | \$0.96 |
| Wentwood at MacArthur | 5001 NW 10th | 1971 | 295 | 80% | | \$0.58 | \$0.66 | \$0.54 |
| Wilshire Loft + Townhomes | 6708 N Wilshire | 1971 | 119 | 96% | | | \$0.88 | \$0.82 |
| Woodbrier | 5522 Woodbrier Dr | 1969 | 132 | 83% | | \$0.95 | \$0.91 | |
| Woodland Trails | 12401 N MacArthur | 1985 | 543 | 96% | | \$1.17 | \$1.08 | \$1.40 |
| Woodscape | 4200 N Meridian | 1985 | 498 | 95% | | \$1.30 | \$1.11 | |
| Yorktown | 4020 N Meridian | 1968 | 72 | 85% | \$0.99 | \$0.79 | \$0.80 | |
| NORTHWEST OKC AVERAGE | | | 19,591 | 89% | \$1.45 | \$1.09 | \$0.95 | \$0.91 |



North VS Total Market

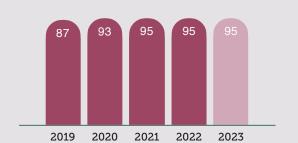


CURRENT NORTH MARKET

2,846 Units Studied Average Vacancy is 5%

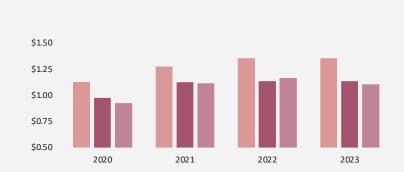
| Class | Occupancy | EFF | 1 BR | 2 BR | 3 BR |
|-----------|-----------|-----|--------|--------|--------|
| Submarket | 95% | n/a | \$1.35 | \$1.13 | \$1.10 |
| Class A | 96% | n/a | \$1.44 | \$1.19 | \$1.12 |
| Class B | 94% | n/a | \$1.38 | \$1.14 | \$1.10 |
| Class C | 96% | n/a | \$1.20 | \$1.01 | n/a |

North Historical Occupancy % Occupied



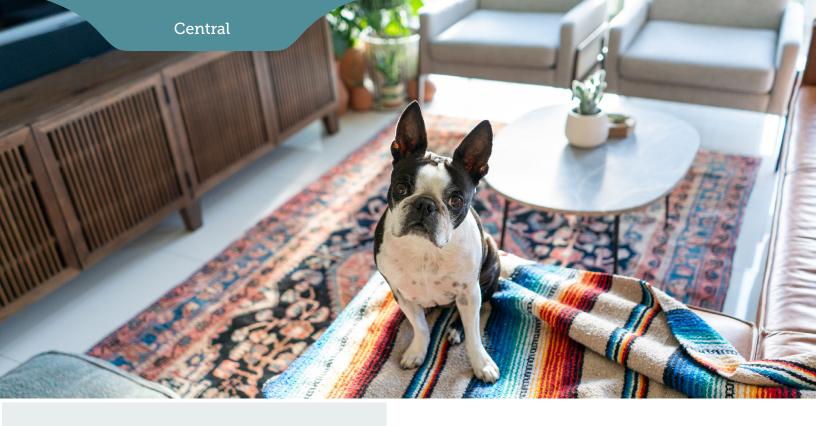
North Historical Rental Rates

■ 1 BR ■ 2 BR ■ 3 BR

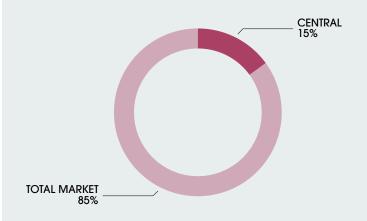


| Property | Address | Year Built | # of Units | Percent Occupied | 1 BR Rate | 2 BR Rate | 3 BR Rate |
|-----------------------------|--------------------------|---------------|---------------|---------------------|--------------|--------------|--------------|
| Quail Lakes | 14300 N Penn Ave | 1984 | 384 | 95% | \$1.14 | \$1.00 | |
| Quail Landing | 14000 Quail Springs Pkwy | 2001 | 216 | 94% | \$1.34 | \$1.28 | \$1.14 |
| Stonehorse Crossing | 14320 Mezzaluna Blvd | 2018 | 300 | 91% | \$1.48 | \$1.28 | |
| Stoneleigh On May | 14300 North May Ave | 2002 | 244 | 94% | \$1.28 | \$1.07 | \$1.13 |
| Sycamore Farms | 14900 N Penn Ave | 1998 | 398 | 94% | \$1.23 | \$1.05 | \$1.09 |
| The Bryant | 3101 NW 150th St | 1983 | 178 | 96% | \$1.26 | \$1.02 | |
| The Lofts at North Penn | 15501 N Penn Ave | 2017 | 192 | 100% | | \$1.27 | \$1.23 |
| The Reserve at Quail North | 2600 Watermark Blvd | 2015 | 280 | 98% | \$1.40 | \$1.02 | \$1.01 |
| The Residence at North Penn | 14520 N Penn Ave | 2010 | 276 | 96% | \$1.23 | \$1.18 | \$1.19 |
| The Retreat at Quail North | 2701 Watermark Blvd | 2011 | 240 | 96% | \$1.79 | \$1.22 | \$1.02 |
| The Summit | 18001 Highland Park | 2010 | 140 | 89% | | \$1.06 | \$1.01 |
| NORTH OKC AVERAGE | | | 2,846 | 95% | \$1.35 | \$1.13 | \$1.10 |





Central VS Total Market

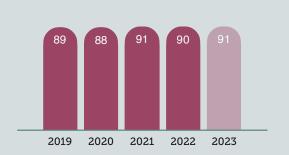


CURRENT CENTRAL MARKET

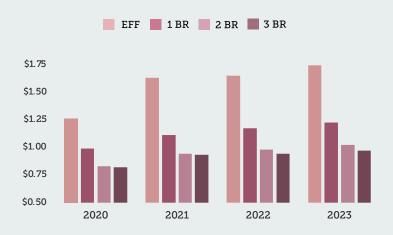
11,534 Units Studied Average Vacancy is 9%

| Class | Occupancy | EFF | 1 BR | 2 BR | 3 BR |
|----------------|-----------|--------|---------------|--------|--------|
| Submarket | 91% | \$1.74 | \$1.22 | \$1.02 | \$0.97 |
| Class A | 96% | \$2.17 | \$1.66 | \$1.38 | \$1.65 |
| Class B | 94% | n/a | \$1.49 | \$1.04 | \$0.99 |
| Class C | 91% | \$1.66 | \$1.17 | \$0.99 | \$0.92 |
| All Rills Paid | 89% | n/a | \$1 11 | \$0.92 | \$0.84 |

Central Historical Occupancy % Occupied



Central Historical Rental Rates



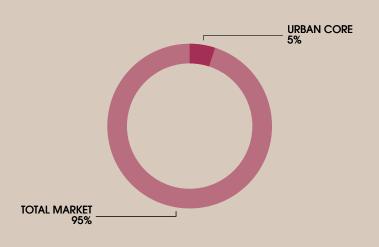
| Property | Address | Year Built | # of Units | Percent Occupied | EFF Rate | 1 BR Rate | 2 BR Rate | 3 BR Rate |
|-----------------------------|-------------------------|---------------|---------------|---------------------|-------------|--------------|--------------|--------------|
| Ambassador House | 4517 N Pennsylvania | 1969 | 141 | 96% | \$1.18 | \$0.98 | \$0.79 | |
| Arden Northwest | 2301 NW 122 | 1980 | 458 | 81% | | \$1.35 | \$1.15 | |
| Argon Apartments | 13600 N Blackwelder Ave | 2017 | 287 | 95% | \$2.17 | \$1.69 | \$1.43 | \$1.65 |
| Aspen Place | 2700 Indian Creek | 1972 | 358 | 46% | | \$0.86 | \$0.81 | \$0.91 |
| Aspen Way | 1000 NW 88th Street | 1969 | 130 | 88% | | \$0.95 | \$0.97 | |
| Autumn Run | 1000 NW 105 | 1975 | 91 | 91% | | \$1.19 | \$0.93 | \$0.84 |
| Belle Isle Terrace | 4861 N Blackwelder | 1973 | 97 | 94% | | \$1.05 | \$0.80 | |
| Britton Crossing | 413 W Britton Rd | 1974 | 256 | 89% | | \$1.09 | \$0.88 | |
| Campus Pointe | 1601 NW 30th | 1968 | 103 | 85% | \$1.38 | \$1.09 | \$0.95 | |
| Capitol on 28th | 215 Northeast 28th | 1967 | 223 | 92% | \$2.04 | \$1.56 | \$1.21 | |
| Casady | 2713 W Britton | 1967 | 98 | 98% | | \$0.87 | \$0.82 | |
| Copperfield | 2400 NW 30 | 1984 | 262 | 94% | | \$1.31 | \$1.12 | |
| Cottages at Hefner Road | 1209 W Hefner Rd | 1981 | 256 | 93% | | \$1.21 | \$1.14 | |
| Crescent Park Apartments | 5660 N May | 1956 | 100 | 90% | | \$1.03 | \$0.75 | |
| Crosswinds/Crosswinds Cove | 6106 N May | 1978 | 194 | 99% | | \$1.15 | \$1.03 | |
| Fairway Park | 2600 NW 63 | 1970 | 100 | 99% | | \$0.97 | \$0.82 | |
| Grouse Run | 2401 NW 122 | 1984 | 244 | 96% | | \$1.17 | \$0.94 | |
| High Pointe Creek | 11239 N Pennsylvania | 1973 | 252 | 56% | | \$1.36 | \$1.22 | |
| Hill Crest Estates | 1920 Heritage Park | 1989 | 452 | 88% | | \$1.53 | \$1.08 | \$0.99 |
| Indigo Apartments | 12601 & 12701 N Penn | 1982 | 896 | 95% | | \$1.23 | \$1.18 | \$1.15 |
| J Marshall Square | 9017 N University Blvd | 2015 | 280 | 99% | | \$1.40 | \$1.35 | |
| Jaime's Landing | 1701 NW 46 | 1972 | 136 | 90% | | \$1.02 | \$0.82 | |
| Muntage Apartments | 3041 NW 41 | 1963 | 165 | 77% | | \$1.03 | \$0.90 | |
| North Shore | 11141 Springhollow | 1966 | 126 | 95% | | \$1.44 | \$1.15 | \$1.01 |
| North Village | 10735 N Western Ave | 1972 | 216 | 75% | | \$1.03 | \$1.14 | \$0.84 |
| Pelican Hill | 4201 N Youngs Blvd | 1974 | 89 | 88% | | \$1.01 | \$0.90 | |
| Persimmon Square | 12113 Heritage Park Rd | 1985 | 109 | 94% | | \$1.26 | \$1.01 | |
| Quail Plaza | 11004 N May Ave | 1970 | 92 | 98% | | \$1.08 | \$0.79 | |
| Quail Ridge | 2609 Featherstone | 1986 | 628 | 98% | | \$1.47 | \$1.10 | |
| Quail Run | 3264 W Memorial Rd | 1978 | 208 | 95% | | \$1.15 | \$1.17 | |
| Raindance Apartments | 2201 NW 122 | 1983 | 504 | 96% | | \$1.29 | \$1.03 | \$0.63 |
| Teagan Apartment Homes | 12821 N Stratford | 1985 | 312 | 94% | | \$0.89 | \$1.14 | \$0.93 |
| The Arden Park | 1301 W Hefner | 1985 | 152 | 98% | | \$1.22 | \$0.94 | |
| The Breighton on Paseo | 2930 N Shartel Ave | 1970 | 100 | 97% | \$1.86 | \$1.35 | | |
| The Greens at Oklahoma City | 900 NE 122nd St | 2015 | 324 | 94% | | \$1.59 | \$1.26 | |
| The Lincoln at Central Park | 500 Central Park Drive | 2010 | 708 | 94% | | \$1.41 | \$1.02 | \$0.99 |
| The Links at Oklahoma City | 700 NE 122nd | 1998 | 588 | 94% | | \$1.58 | \$1.05 | |
| | | | | | | | | |

| Property | Address | Year Built | # of Units | Percent Occupied | EFF Rate | 1 BR Rate | 2 BR Rate | 3 BR Rate |
|----------------------------|----------------------|---------------|---------------|---------------------|-------------|--------------|--------------|--------------|
| The Warwick | 3100 NW Expressway | 1979 | 424 | 97% | | \$1.04 | \$0.92 | \$0.90 |
| Tiffany Retro Apartments | 5505 N Brookline Ave | 1966 | 150 | 97% | | \$1.95 | \$1.47 | |
| Uptown on Kelly | | 1980 | 145 | 94% | \$1.84 | \$1.43 | \$1.20 | \$1.06 |
| Village at Stratford | 12831 N Stratford | 1985 | 358 | 95% | | \$1.27 | \$1.13 | \$0.88 |
| Villas on 50th | 5113 N Brookline | 1970 | 114 | 92% | | \$1.10 | \$0.89 | |
| Walker's Station | 2600 Tealwood | 1973 | 230 | 98% | | \$1.09 | \$0.89 | |
| Willow Run | 1025 NW 86th | 1984 | 90 | 95% | | | \$0.73 | |
| Wilshire Valley Apartments | 701 E Wilshire Blvd | 1971 | 148 | 91% | | \$1.07 | \$1.06 | \$1.05 |
| Woodland Hills | 630 NE 50 | 1965 | 140 | 92% | | \$1.25 | \$0.85 | \$0.72 |
| CENTRAL OKC AVERAGE | | | 11,534 | 91% | \$1.74 | \$1.22 | \$1.02 | \$0.97 |





Urban Core VS Total Market

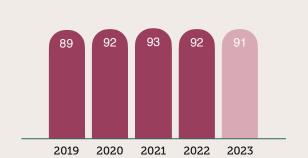


CURRENT URBAN CORE MARKET

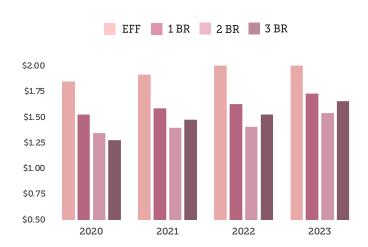
4,133 Units Studied Average Vacancy is 9%

| Class | Occupancy | EFF | 1 BR | 2 BR | 3 BR |
|----------------|-----------|--------|--------|--------|--------|
| Submarket | 91% | \$2.19 | \$1.74 | \$1.55 | \$1.66 |
| Class A | 92% | \$2.37 | \$1.88 | \$1.74 | \$1.94 |
| Class B | 96% | n/a | \$1.67 | \$1.39 | \$1.49 |
| Class C | 93% | \$1.98 | \$1.56 | \$1.28 | \$1.31 |
| All Bills Paid | 83% | \$1.73 | \$1.36 | \$1.25 | \$0.63 |

Urban Core Historical Occupancy % Occupied



Urban Core Historical Rental Rates





| Property | Address | Year Built | # of Units | Percent Occupied | Eff Rate | 1 BR Rate | 2 BR Rate | 3 BR Rate |
|------------------------------------|-----------------------|---------------|---------------|---------------------|-------------|--------------|--------------|--------------|
| Aberdeen | 125 NW 15th St | 1927 | 123 | 90% | \$1.89 | \$1.25 | \$1.04 | \$1.01 |
| Aviare Arts District | 301 N Walker Ave | 2007 | 303 | 95% | | \$1.54 | \$1.35 | |
| Chaparral Townhomes | 1301 N Stiles Ave | 1971 | 136 | 79% | | \$0.92 | \$0.68 | \$0.63 |
| Deep Deuce At Bricktown | 314 NE 2nd St | 2003 | 294 | 96% | | \$1.80 | \$1.43 | \$1.49 |
| First National Center - Apartments | 120 N Robinson | 2022 | 193 | 62% | \$2.75 | \$2.95 | \$3.43 | \$3.65 |
| Level Urban | 123 NE 2 St | 2012 | 228 | 96% | | \$1.88 | \$1.57 | |
| Lift Apartments | 801 NW 10th St | 2015 | 329 | 97% | \$2.66 | \$2.20 | \$1.67 | \$1.76 |
| New Page West at Page Woodson | 630 N Kelley Ave | 2020 | 116 | 95% | | \$1.70 | \$1.49 | |
| Page Woodson | 600-601 N High Ave | 2017 | 128 | 90% | \$1.60 | \$1.13 | \$1.20 | |
| Park Harvey | 200 N Harvey Ave | 2007 | 162 | 98% | \$1.73 | \$1.50 | \$1.40 | |
| The Classen | 2200 N Classen Blvd | 1966 | 76 | 70% | | | \$1.47 | |
| The Edge at Midtown | 1325 N Walker Ave | 2014 | 250 | 91% | | \$1.99 | \$1.72 | \$1.87 |
| The Haven | 601 Robert S Kerr Ave | 1985 | 65 | 92% | | \$1.82 | \$1.38 | \$1.50 |
| The Maywood | 425 N Oklahoma Ave | 2013 | 301 | 97% | | \$1.70 | \$1.40 | \$1.33 |
| The Metropolitan | 800 Oklahoma Ave | 2016 | 329 | 87% | \$2.32 | \$1.94 | \$1.77 | \$1.91 |
| The Montgomery | 500 W Main St | 1929 | 70 | 85% | | \$1.64 | \$1.44 | |
| The Regency | 333 NW 5th St | 1967 | 282 | 98% | \$2.06 | \$1.61 | \$1.43 | \$1.42 |
| The Sentinel | 1130 N Harvey Ave | 2021 | 31 | 98% | | \$1.81 | | |
| The Seven at Page Woodson | 1029 NE 7th St | 2017 | 80 | 96% | | \$1.56 | \$1.69 | |
| The Seven Phase II | 1029 NE 6th St | 2019 | 42 | 95% | | \$1.17 | \$1.60 | |
| The Steelyard at Bricktown | 505 E Sheridan Ave | 2017 | 250 | 96% | | \$1.41 | \$1.62 | \$1.74 |
| West Village | 835 W Sheridan Ave | 2018 | 345 | 97% | \$2.50 | \$2.06 | \$1.70 | \$1.74 |
| URBAN CORE AVERAGES | | | 4,133 | 91% | \$2.19 | \$1.74 | \$1.55 | \$1.66 |

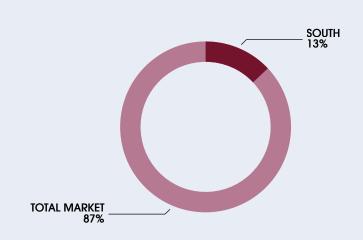


CURRENT SOUTH MARKET

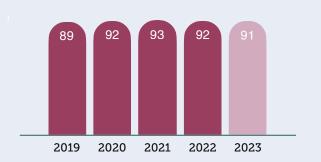
9,957 Units Studied Average Vacancy is 8%

| Class | Occupancy | EFF | 1 BR | 2 BR | 3 BR |
|----------------|-----------|--------|--------|--------|--------|
| Submarket | 92% | \$1.55 | \$1.18 | \$1.06 | \$1.01 |
| Class A | 98% | \$1.69 | \$1.42 | \$1.32 | \$1.21 |
| Class B | 96% | n/a | \$1.29 | \$1.26 | \$1.07 |
| Class C | 91% | \$1.54 | \$1.12 | \$0.99 | \$0.86 |
| All Bills Paid | 94% | n/a | \$1.28 | \$1.06 | \$1.15 |

South VS Total Market



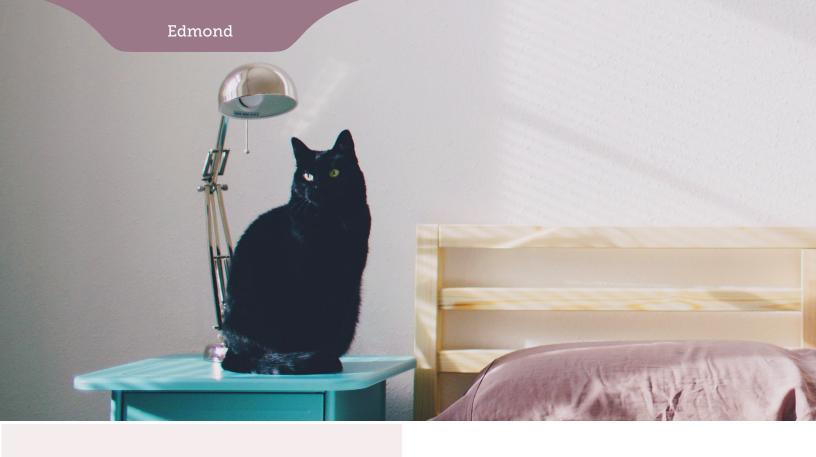
South Historical Occupancy % Occupied



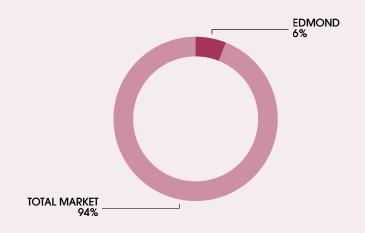
South Historical Rental Rates



| Property | Address | Year Built | # of Units | Percent Occupied | Efficiency Rate | 1 BR Rate | 2 BR Rate | 3 BR Rate |
|--|-------------------------|---------------|---------------|---------------------|--------------------|--------------|--------------|--------------|
| Anatole on MacArthur | 5924 SW 25th St | 2010 | 554 | 95% | | \$1.38 | \$1.14 | |
| Ashley Park | 2600 Frontage Rd | 1975 | 200 | 70% | \$1.52 | \$1.07 | \$0.95 | \$0.89 |
| Avia at the Lakes Apartments | 9900 S May | 2015 | 304 | 97% | \$1.69 | \$1.36 | \$1.35 | \$1.17 |
| Briar Glen | 6219 S Independence | 1972 | 131 | 92% | | | \$0.81 | |
| Brickell I & II | 1292 SW 74 | 1976 | 254 | 90% | | \$0.87 | \$0.86 | - |
| Brock Creek | 5820 S Villa | 1972 | 99 | 95% | \$1.36 | \$1.19 | \$1.02 | - |
| Brookwood Village | 9401 S Shartel | 1973 | 1,144 | 97% | \$1.23 | \$1.16 | \$1.05 | \$1.04 |
| Cornerstone | 1100 W I-240 Service Rd | 1970 | 102 | 100% | | \$0.82 | \$0.70 | |
| Country Creek | 10300 S Western | 1985 | 320 | 95% | \$1.40 | \$1.30 | \$1.17 | |
| Countryside Village | 9516 S Shields | 1985 | 360 | 94% | | \$1.25 | \$1.08 | - |
| Cross Timbers Apartments | 10700 S May | 2015 | 150 | 99% | | | \$1.32 | \$1.24 |
| Drexel Flats | 8800 S Drexel | 1984 | 400 | 90% | \$2.39 | \$1.03 | , | |
| Eastlake Village | 12901 S Western | 1988 | 177 | 98% | | \$1.42 | \$1.33 | |
| Hillcrest Residence Apartments | 1402 SW 59th | 1960 | 148 | 89% | | | \$1.05 | \$0.95 |
| Las Brisas | 2119 SW 39 | 1972 | 96 | 93% | | \$1.27 | \$1.00 | - |
| Magnolia Village | 2830 SW 59 | 1965 | 288 | 90% | \$1.22 | \$0.99 | \$0.84 | - |
| Meadow Park | 1005 1/2 SW 74 | 1973 | 112 | 94% | | \$0.99 | \$0.90 | |
| Montclair Parc | 10900 S Pennsylvania | 1999 | 360 | 98% | | \$1.26 | \$1.06 | \$1.09 |
| Oak Place | 12500 S Western | 2003 | 240 | 97% | | \$1.36 | \$1.61 | |
| Oakcreek | 5909 S Lee | 1968 | 158 | 83% | | \$0.99 | \$0.92 | |
| Parkview Village Apartments | 2211 S Kentucky | 1949 | 240 | 74% | | \$1.03 | \$0.85 | \$0.54 |
| Pickwick Place | 2759 SW 74 | 1971 | 319 | 92% | | \$1.22 | \$0.79 | \$0.80 |
| Reding Square | 4020 S Douglas | 1972 | 132 | 95% | | \$0.84 | \$1.17 | |
| Rosemont | 2300 SW 74 | 1970 | 156 | 90% | | | \$1.28 | |
| Seminole Ridge | 125 SW 74 | 1967 | 224 | 94% | | \$0.82 | \$0.77 | |
| Southpoint Apartments | 934 SW 60th | 1972 | 130 | 100% | | \$0.73 | \$0.65 | |
| Springdale Village | 4330 S Barnes | 1970 | 128 | 96% | | \$0.97 | \$0.77 | \$0.81 |
| Summit Pointe Apartments | 1002 SW 89th | 2009 | 184 | 93% | | \$1.28 | \$1.13 | \$1.05 |
| The District on 119 | 605 SW 119 St | 2014 | 240 | 98% | | \$1.39 | \$1.25 | \$1.16 |
| The Flats on May | 6624 S MAY | 1969 | 288 | 95% | | \$1.21 | \$1.06 | |
| The Hunt | 3016 SW 89 | 1985 | 233 | 96% | | \$1.46 | \$1.12 | |
| The Remington | 7125 S Santa Fe | 1976 | 220 | 95% | | \$1.06 | \$0.90 | \$0.91 |
| The Traditions at Westmoore Apartments | 12205 S Western Ave | 2013 | 200 | 96% | | \$1.51 | \$1.38 | \$1.28 |
| Timberwood | 5542 S Walker | 1971 | 128 | 90% | \$1.24 | \$1.10 | \$0.92 | |
| Tudor Crossing | 1332 S W 74 | 1969 | 170 | 84% | | \$1.36 | \$1.06 | \$0.95 |
| Ventura Greens | 7000 S Walker | 1970 | 158 | 92% | - | \$1.06 | \$0.84 | |
| Villas at Countryside Village | 9501 S I-35 Service Rd | 2002 | 360 | 97% | | \$1.19 | \$1.38 | - |
| Watersedge | 4317 SW 22 | 1985 | 368 | 94% | - | \$1.45 | \$1.13 | |
| Winchester Run | 201 SE 89 | 1984 | 192 | 96% | \$1.91 | \$1.77 | \$1.53 | |
| Windsong Village Apartments | 7255 S Walker | 1972 | 164 | 70% | - | \$1.13 | \$1.13 | \$0.92 |
| Woodward Place | 3400 SW 44th Street | 1979 | 126 | 99% | - | \$1.35 | \$1.31 | \$1.35 |
| SOUTH OKC AVERAGE | | | 9,957 | 92% | \$1.55 | \$1.18 | \$1.06 | \$1.01 |



Edmond VS Total Market

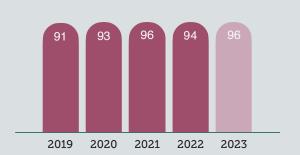


CURRENT EDMOND MARKET

4,493 Units Studied Average Vacancy is 8%

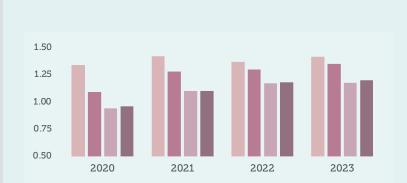
| Class | Occupancy | EFF | 1 BR | 2 BR | 3 BR |
|-----------|-----------|----------------|----------------|----------------|----------------|
| Submarket | 92% | \$1.42 | \$1.32 | \$1.16 | \$1.20 |
| Class A | 94% | N/A | \$1.55 | \$1.36 | \$1.17 |
| Class B | 86% | N/A | \$1.39 | \$1.17 | \$1.17 |
| Class C | 96% | \$1 <i>4</i> 2 | \$1 2 <i>4</i> | \$1 2 <i>4</i> | \$1 2 <i>4</i> |

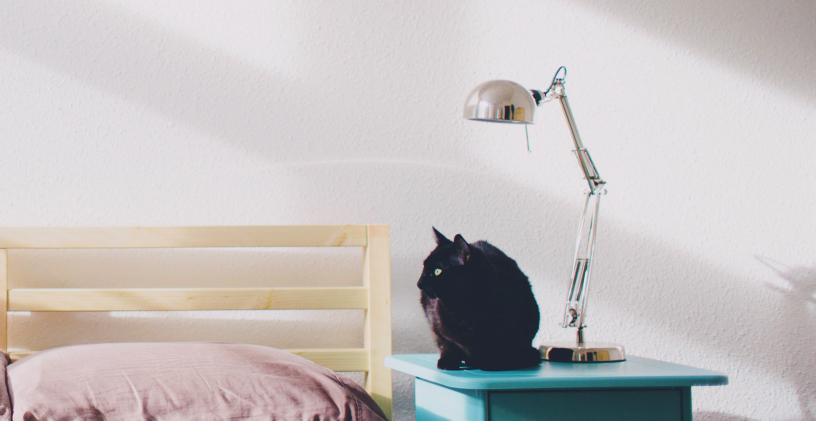
Edmond Historical Occupancy Percent Occupied



Edmond Historical Rental Rates

EFF 1BR 2BR 3BR





| Property | Address | Year Built | # of Units | Percent Occupied | EFF Rate | 1 BR Rate | 2 BR Rate | 3 BR Rate |
|-----------------------------------|------------------------|---------------|---------------|---------------------|-------------|--------------|--------------|--------------|
| 1201 at Covell Village Apartments | 1201 Covell Village Dr | 2014 | 141 | 92% | | \$1.59 | \$1.63 | \$1.38 |
| 35 Degrees North Apt Homes | 2800 NW 192nd Street | 2021 | 371 | 93% | | \$1.63 | \$1.41 | |
| Avista of Edmond | 1730 E 2nd | 1986 | 96 | 100% | \$1.32 | \$1.32 | \$1.18 | |
| Bennett Pointe | 930 S Boulevard | 1967 | 97 | 95% | | \$1.25 | \$1.03 | |
| Bryant Grove | 20 S Bryant | 1972 | 108 | 100% | | \$0.96 | \$0.93 | \$0.82 |
| City Heights on Second | 1919 E 2nd St | 1999 | 331 | 95% | | \$1.30 | \$1.02 | \$1.07 |
| Coffee Creek | 501 W 15th | 1995 | 256 | 96% | | \$1.18 | \$0.96 | \$1.02 |
| Edmond at Twenty500 | 2500 Thomas Dr | 2004 | 139 | 97% | | \$1.15 | \$1.04 | \$1.08 |
| Fountain Lake I & II Apts | 14025 N Eastern Ave | 2010 | 530 | 96% | | \$1.38 | \$1.17 | |
| Kickingbird Hills | 1900 Kickingbird Rd | 1972 | 306 | 92% | | \$1.21 | \$1.09 | |
| Legend V | 2133 E Second St | 2012 | 200 | 92% | | \$1.43 | \$1.31 | \$1.15 |
| Oxford Oaks | 1920 E 2nd | 1985 | 488 | 95% | \$1.52 | \$1.40 | \$0.99 | \$1.21 |
| Spring Creek of Edmond | 777 East 15 | 1974 | 252 | 98% | | \$1.26 | \$1.11 | \$1.98 |
| The Lofts at Valencia | 2717 NW 178th St | 2023 | 80 | 29% | | \$1.78 | \$1.43 | \$1.40 |
| The Parker Apartment Homes | 14140 N Broadway | 1997 | 220 | 93% | | | \$1.48 | \$1.34 |
| The Pointe at North Penn | 19501 N Penn | 2014 | 134 | 97% | | | \$1.10 | \$0.98 |
| The Vines at Edmond | 3621 Wynn Dr | 1972 | 100 | 95% | | \$1.04 | \$0.97 | \$0.84 |
| Villas at Stonebridge | 157 Stonebridge Blvd | 2005 | 484 | 96% | - | \$1.53 | \$1.24 | |
| Windrush | 200 W 15 | 1984 | 160 | 94% | | \$1.51 | \$1.29 | \$1.36 |
| EDMOND AVERAGE | | | 4,493 | 92% | \$1.42 | \$1.35 | \$1.18 | \$1.20 |

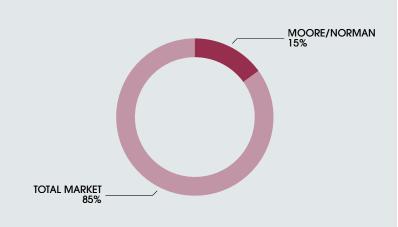


CURRENT MIDWEST CITY/DEL CITY MARKET

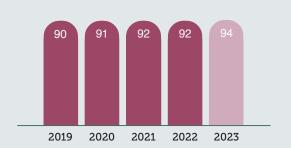
7,465 Units Studied Average Vacancy is 6%

| Class | Occupancy | EFF | 1 Bed | 2 Bed | 3 Bed |
|----------------|-----------|--------|--------|--------|--------|
| Submarket | 94% | \$1.44 | \$1.12 | \$0.98 | \$0.92 |
| Class A | 97% | n/a | \$1.43 | \$1.31 | \$1.30 |
| Class B | 98% | n/a | \$1.18 | \$1.11 | \$1.02 |
| Class C | 93% | \$1.37 | \$1.09 | \$0.93 | \$0.85 |
| All Bills Paid | 93% | \$1.63 | \$1.02 | \$0.93 | \$0.76 |

Midwest City/Del City VS Total Market

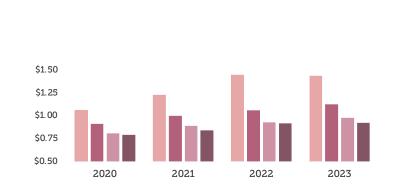


Midwest City/Del City % Occupancy



Midwest City/Del City Historical Rental Rates

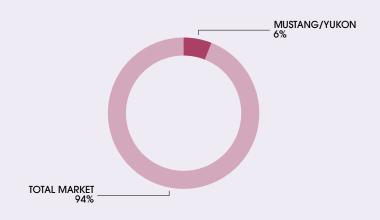
EFF 1BR 2BR 3BR



| Property | Address | Year Built | # of Units | Percent Occupied | EFF Rate | 1 BR Rate | 2 BR Rate | 3 BR Rate |
|---------------------------|-------------------------|----------------|---------------|---------------------|-------------|--------------|--------------|--------------|
| Apartments in the Park | 3250 SE 44th St | 1968 | 118 | 100% | | \$0.94 | \$0.87 | \$0.84 |
| Aspen Walk | 5537 S Sunnylane Rd | 1974 | 146 | 91% | \$1.13 | \$1.09 | \$1.09 | \$0.80 |
| Boulevard at Lakeside | 11300 SE 15th St | 2016 | 216 | 96% | | \$1.46 | \$1.39 | \$1.40 |
| Cedar Hills | 4625 Tinker Expressway | 1970 | 124 | 93% | | \$1.33 | \$1.03 | \$0.93 |
| Cherry Hill Estates | 4500 Cherry Hill Lane | 1982 | 104 | 94% | | \$1.08 | \$0.97 | |
| Chestnut Square | 6004 Will Rogers | 1972 | 104 | 90% | | \$1.00 | \$0.97 | \$0.91 |
| Coachlight | 8032 E Reno Blvd | 1970 | 140 | 90% | | \$1.05 | \$0.97 | |
| Concord at Orchard | 9300 Orchard Blvd | 1985 | 128 | 100% | | \$1.19 | \$1.04 | |
| Fairfax | 7801 N E 10th St | 1971 | 252 | 77% | | \$0.90 | \$0.85 | \$0.85 |
| Heights on Forty 4 | 3451 S E 44th St | 1969 | 158 | 79% | \$1.76 | \$0.96 | \$0.78 | \$0.76 |
| Huntington Place | 1401 N Midwest Blvd | 1972 | 288 | 97% | | \$1.29 | \$0.95 | \$0.99 |
| Liberty Creek Village | 6929 Sooner Rd | 2021 | 516 | 97% | | \$1.43 | \$1.31 | \$1.26 |
| Liberty Pointe | 6600 SE 74th St | 2012 | 324 | 95% | | \$1.58 | \$1.38 | \$1.39 |
| Meadow Glen | 1250 N Air Depot | 1985 | 120 | 95% | | \$1.25 | \$1.06 | |
| Meadow Ridge | 1168 N Douglas Blvd | 1984 | 164 | 94% | | \$1.02 | \$0.96 | |
| Meadowood Village | 6345 E Reno Blvd | 1969 | 202 | 84% | | \$1.08 | \$0.78 | \$0.74 |
| Midwest City Depot | 215 W MacArthur Blvd | 1985 | 130 | 97% | | \$1.37 | \$1.29 | |
| Midwest Manor | 327 N Midwest Blvd | 1970 | 103 | 95% | | \$0.97 | \$0.89 | |
| Midwest Pointe | 403 W Silverwood Dr | 1976 | 120 | 90% | | \$1.11 | \$0.97 | \$0.85 |
| Midwest Territory | 1505 N Midwest Blvd | 1985 | 176 | 94% | | \$1.21 | \$1.01 | \$1.04 |
| Morgan Terrace | 4741 Ridgeway Dr | 1964 | 100 | 90% | \$1.63 | \$1.07 | \$0.97 | \$0.76 |
| Mosaic Apartment Homes | 4328 SE 46th St | 1978 | 216 | 95% | | \$1.13 | \$1.18 | \$1.00 |
| Parkview | 8401 E Reno | 1975 | 294 | 99% | | \$0.79 | \$0.70 | \$0.63 |
| Raintree Meadows | 471 Harr Dr | 1973 | 216 | 96% | | \$1.42 | \$1.18 | |
| Redbud Landing Apartments | 403 Tinker Diagonal | 1973 | 208 | 97% | | | \$0.77 | \$0.90 |
| Rolling Oaks | 429 N Air Depot | 1969 | 194 | 97% | | \$0.86 | \$0.83 | \$0.69 |
| Sand Hill | 1312 N Midwest Blvd | 1971 | 201 | 85% | | \$0.96 | \$0.77 | \$0.86 |
| Sunnyview | 4502 Sunnyview | 1974 | 224 | 92% | | \$0.92 | \$0.81 | \$0.77 |
| The Landing OKC | 4800 E I-240 Service Rd | 2016 | 252 | 98% | | \$1.24 | \$1.16 | \$1.15 |
| The Lodge @ 777 | 777 N Air Depot Blvd | 2004 | 298 | 99% | | \$1.29 | \$1.16 | \$1.12 |
| The Ridge | 3834 N Oakgrove | 1972 | 278 | 93% | \$1.22 | \$0.92 | \$0.73 | \$0.84 |
| Tinker at Forty 8 | 5707 SE 48th St | 2005 | 152 | 97% | | \$1.06 | \$1.06 | \$0.92 |
| Tinker Del Village | 3017 Del View Dr | 1970 | 157 | 95% | | \$0.98 | \$0.77 | \$0.84 |
| Villa Gardens | 2908 N Glenhaven Dr | 1975 | 96 | 94% | | \$1.15 | \$0.97 | |
| Vista Green and Village | 2512 W Glenhaven Dr | 1970 | 255 | 90% | | \$1.00 | \$0.77 | |
| Vista Greens | 7020 E Reno | 1969 | 255 | 98% | | \$1.00 | \$0.75 | \$0.78 |
| Willow Creek | 6000 E Reno | 1986 | 248 | 99% | | \$1.43 | \$1.21 | |
| Woodside Village | 8517 E Reno | 1973 | 188 | 95% | | \$1.03 | \$0.89 | \$0.90 |
| | • • | · - | | | | | • | |



Mustang/Yukon VS Total Market



CURRENT MUSTANG/YUKON MARKET

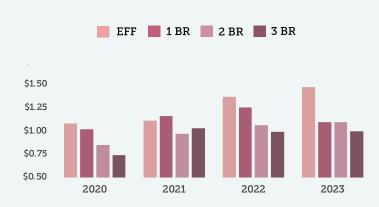
4,253 Units Studied Average Vacancy is 7%

| Class | Occupancy | EFF | 1 BR | 2 BR | 3 BR |
|-----------|-----------|--------|--------|--------|--------|
| Submarket | 93% | \$1.47 | \$1.09 | \$1.09 | \$1.00 |
| Class A | 97% | n/a | \$1.32 | \$1.14 | \$1.36 |
| Class B | 90% | n/a | \$1.30 | \$1.10 | \$0.97 |
| Class C | 96% | \$1.47 | \$1.26 | \$1.11 | \$0.76 |

Mustang/Yukon Historical Occupancy % Occupied



Mustang/Yukon Historical Rental Rates

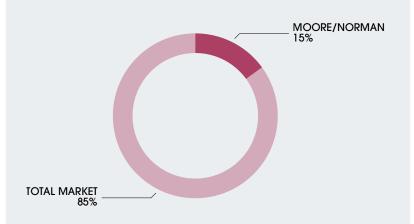




| Property | Address | Year Built | # of Units | Percent Occupied | EFF Rate | 1 BR Rate | 2 BR Rate | 3 BR Rate |
|-----------------------------------|----------------------------|---------------|---------------|---------------------|-------------|--------------|--------------|--------------|
| Charlemagne | 100 N Briarwood St | 1967 | 161 | 100% | | \$0.96 | \$0.94 | |
| Fieldstone | 101 Fieldstone Way | 1985 | 138 | 95% | \$1.47 | \$1.18 | \$1.26 | |
| Greens at Pebble Creek | 361 E Pebble Creek Terrace | 2003 | 660 | 86% | | \$0.91 | \$0.80 | \$0.80 |
| Highland Pointe | 500 Pointe Parkway | 2003 | 232 | 96% | | \$1.24 | \$1.21 | \$1.19 |
| Park Avenue Estates | 125 S Czech Hall Rd | 2021 | 92 | 100% | | \$1.30 | \$1.08 | |
| Pebble Creek | 360 N Pebble Creek Terrace | 1999 | 192 | 61% | | \$1.22 | \$1.03 | \$0.96 |
| Prairie at Yukon | 1000 S. Cornwell Dr | 1965 | 233 | 94% | | \$0.76 | \$0.81 | \$0.76 |
| Savannah Terrace | 5801 Aloha St | 2021 | 60 | 95% | | | \$0.90 | \$0.84 |
| The Greens at Mustang Creek | 2004 S Mustang Rd | 2020 | 360 | 97% | | \$1.34 | \$1.09 | |
| The Links at Mustang Creek | 2004 Mustang Rd | 2008 | 492 | 93% | | \$1.64 | \$1.22 | |
| The Park on Westpointe | 301 Pointe Way | 2010 | 520 | 98% | | \$1.38 | \$1.21 | |
| Villas at Canyon Ranch Apartments | 11308 SW 5th | 2013 | 300 | 97% | | \$1.30 | \$1.14 | \$1.36 |
| Whitehorse | 10801 NW 39 | 1985 | 240 | 98% | | \$1.53 | \$1.25 | |
| Woodrun Village | 11501 Lochwood Dr | 1984 | 192 | 96% | | \$1.80 | \$1.22 | |
| Yukon Heights | 633 W Vandament Ave | 1972 | 181 | 94% | | \$1.33 | \$1.17 | |
| Yukon on 15 | 11501 SW 15th Street | 2004 | 200 | 94% | | \$1.37 | \$1.15 | \$1.07 |
| MUSTANG/YUKON AVERAGE | | | 4,253 | 93% | \$1.47 | \$1.09 | \$1.09 | \$1.00 |



Moore/Norman VS Total Market

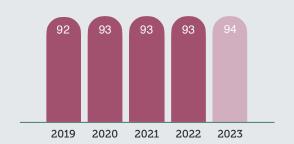


CURRENT MOORE/NORMAN MARKET

11,412 Units Studied
Average Vacancy Is 6%

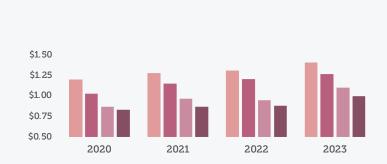
| Class | Occupancy | EFF | 1 BR | 2 BR | 3 BR |
|----------------|-----------|--------|--------|--------|--------|
| Submarket | 94% | \$1.41 | \$1.27 | \$1.10 | \$1.00 |
| Class A | 96% | \$1.88 | \$1.41 | \$1.23 | \$1.19 |
| Class B | 92% | n/a | \$1.18 | \$1.18 | \$1.03 |
| Class C | 94% | \$1.27 | \$1.20 | \$1.04 | \$0.95 |
| All Bills Paid | 91% | \$1.51 | \$1.05 | \$1.06 | \$0.92 |

Moore/Norman Historical Occupancy % Occupied



Moore/Norman Historical Rental Rates

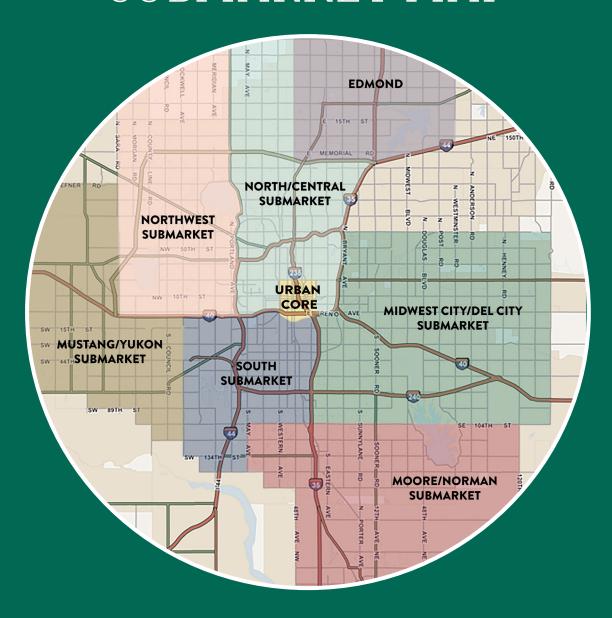
EFF 1BR 2BR 3BR



| Property 12 And Renaissance | Address 1900 Renaissance Drive | Year Built 1999 | Units 144 | Percent Occupied 83% | EFF Rate | 1 BR \$1.34 | 2 BR \$1.15 | 3 BR \$1.12 |
|--------------------------------|-----------------------------------|---------------------------|---------------------|----------------------------|-------------|-----------------------|-----------------------|---------------------------------------|
| 35 West Apartments | 769 SW 19th St | 2015 | 315 | 98% | | \$1.30 | \$1.19 | <u> </u> |
| Alameda Pointe | 2021 E Alameda | 1984 | 144 | 92% | | | \$1.02 | |
| Anatole at Norman | 3700 Tecumseh RD | 2016 | 230 | 93% | | \$1.53 | \$1.23 | |
| Artsian Crossing | 1303 W Tecumseh Rd | 2020 | 246 | 96% | | \$1.55 | \$1.36 | |
| Ascend Apartments | 3507 N I-35 Service Rd | 1977 | 146 | 95% | | \$1.24 | \$1.44 | \$1.06 |
| Avalon | 2920 Chautauqua | 1997 | 81 | 96% | | \$1.70 | \$1.07 | |
| Beaumont Crossing | 900 SE 23rd Street | 1984 | 100 | 98% | | | \$0.97 | |
| Brandywine Gardens | 1123 Brandywine Lane | 1985 | 104 | 96% | | \$1.18 | \$1.01 | |
| Brentwood Pointe | 2900 Chautauqua Ave | 1974 | 52 | 98% | | \$0.98 | \$0.91 | |
| Brookhollow | 965 Biloxi | 1980 | 220 | 95% | \$1.30 | \$1.06 | \$0.88 | \$0.77 |
| Cedar Lake | 4119 W Main | 1984 | 194 | 98% | | \$1.37 | \$1.04 | · · · · · · · · · · · · · · · · · · · |
| Charleston | 2073 W Lindsey | 1970 | 163 | 91% | | \$1.35 | \$1.07 | \$0.90 |
| Cimmaron Trails | 3100 W Rock Creek | 1984 | 228 | 99% | | \$1.56 | \$1.11 | \$1.09 |
| CrownRidge of Norman | 3700 12th Avenue SE | 2005 | 112 | 90% | | \$1.37 | \$1.12 | \$1.02 |
| Diamond Creek | 3001 Pheasant Run | 1985 | 248 | 72% | | \$1.32 | \$1.14 | T |
| East Village | 1220 SE 12th St | 2006 | 139 | 93% | | \$1.24 | \$1.27 | \$1.31 |
| Emerald Greens Apts | 2815 Dewey Ave | 1999 | 188 | 97% | | \$1.11 | \$0.97 | \$0.80 |
| Forest Pointe | 1100 Oak Tree | 1985 | 157 | 82% | | \$1.33 | \$1.14 | Ψ0.00 |
| Garland Square | 201 Woodcrest | 1972 | 110 | 98% | | \$0.84 | \$0.70 | \$0.80 |
| Hampton Woods | 3001 Oak Tree | 1985 | 248 | 99% | | \$1.48 | \$1.12 | Ψ0.00 |
| Landry Apartment Homes | 1203 Rebecca Lane | 1975 | 131 | 92% | | \$1.22 | \$1.15 | \$1.29 |
| Legacy Trail | 2501 Pendleton Dr | 2016 | 208 | 94% | | \$1.15 | \$1.13 | \$1.03 |
| Mission Point I & II | 2900 S Service Rd | 2015 | 628 | 97% | | \$1.46 | \$1.26 | Ψ1.03 |
| Moore Manor Apartments | 830 NW 12th | 1973 | 103 | 97% | | \$0.74 | \$0.76 | |
| Parkwood | 1357 12 Ave NE | 1971 | 102 | 99% | | \$0.74 | \$0.70 | |
| Parmele Park Apts | 804 NW 12 | 1971 | 104 | 99% | \$1.20 | \$0.86 | \$0.81 | |
| Post Oak | 705 Ridge Crest | 1985 | 304 | 99% | \$1.50 | \$1.36 | \$1.21 | |
| Presidential Gardens | 1938 Filmore | 1972 | 120 | 75% | \$1.08 | \$0.98 | \$0.93 | \$0.92 |
| Radius Apartments | 1115 Biloxi Drive | 1969 | 118 | 94% | ψ1.00 | \$1.08 | \$1.01 | Ψ0.72 |
| Renaissance at Norman | 1600 Ann Branden | 1999 | 288 | 99% | | \$1.43 | \$1.05 | |
| Riverbend | 1502 E Lindsey | 1984 | 216 | 94% | | \$1.33 | \$1.04 | |
| Sage Cobblestone | 4402 12th Ave SE | 2022 | 168 | 60% | | \$1.76 | \$2.25 | |
| Savannah Ridge | 4701 W Heritage Place | 1983 | 212 | 98% | | \$1.53 | \$1.17 | |
| Savannah Square-Harbor | 300 36th Ave SW | 1984 | 404 | 98% | | \$1.44 | \$1.17 | |
| Sooner Court | 2500 W Brooks | 1971 | 159 | 95% | | | | |
| Southwind Southwind | | | | 95% | | \$1.16 \$0.79 | \$1.07 | \$0.79 |
| | 813 City Avenue 1000 E Lindsey | 1966 1981 | 180 | 97% | | | \$0.98 | · |
| Springfield Shorting Doub | 1616 Alameda | | 192 | | | \$1.08 | \$0.95 | \$1.04 |
| Sterling Park | | 1970 | 141 | 92% | ¢1 F1 | \$0.89 | \$0.95 | |
| Stoneridge Apartments | 2681 Jefferson St | 1983 | 128 | 98% | \$1.51 | \$1.31 | \$1.31 | |
| Summer Pointe | 1049 E Brooks | 1978 | 192 | 91% | ¢1.00 | \$1.28 | \$0.99 | \$0.78 |
| TERRA at University North Park | 2751 24th Ave NW | 2017 | 303 | 96% 97% | \$1.88 | \$1.50 | \$1.27 | \$1.39 |
| The Autry | 917 24th Ave SW | 1976 | 100 | | | \$1.31 | \$1.28 | |
| The Cedars Apartments | 214 Bull Run St | 1982 | 96 | 97% | ¢1.42 | \$1.12 | \$0.89 | <u> </u> |
| The Curve Apartments | 701 SW 17th St | 2022 | 245 | 95% | \$1.43 | \$1.11 | \$0.97 | \$0.92 |
| The Fairways at Moore Apts | 800 SW 19th | 2002 | 336 | 98% | | \$1.47 | \$1.13 | Ф1 1F |
| The Falls at Brookhaven | 3730 W Rock Creek Road | 2013 | 164 | 96% | | ¢1 FO | \$1.17 | \$1.15 |
| The Greens At Moore | 2100 S Santa Fe | 1999 | 360 | 93% | | \$1.59 | \$1.10 | |
| The Greens at Norman | 3701 24th Ave SE | 2011 | 396 | 97% | | \$1.40 | \$1.05 | |
| The Icon at Norman Apartments | 6475 NW36th Ave | 2014 | 256 | 97% | | \$1.41 | \$1.20 | |
| The Landing on 9 | 3231 Conestoga | 1985 | 128 | 84% | | \$1.56 | \$1.36 | |
| The Links at Norman | 3927 24th Ave SE | 2010 | 528 | 97% | | \$1.42 | \$1.10 | |
| The Overlook Luxury Apartments | 1111 Oak Tree Avenue | 1995 | 252 | 84% | | ¢0.04 | \$1.22 | \$1.08 |
| Turnberry | 1911 Twisted Oak | 1972 | 140 | 90% | | \$0.94 | \$0.75 | \$0.76 |
| Twin Creek Village | 1300 Creekside Drive | 1986 | 184 | 98% | | ¢4 24 | \$0.93 | |
| Westwood Park Village | 1836 W Robinson | 1971 | 257 | 98% | | \$1.31 | \$1.20 | \$0.97 |
| MOORE/NORMAN AVERAGE | | | 11,412 | 94% | \$1.31 | \$1.21 | \$1.05 | \$0.97 |

OKLAHOMA CITY MULTIFAMILY

SUBMARKET MAP





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